

2023 Sales and Use Tax Report

October 2023

Attachment A

Nikki Simmons, CPA, CPFO
Chief Financial Officer
Financial Services Department
December 19, 2023

Sales & Use Tax Collections

2023 Budget by Industry

Tax Type	Industry Codes	2023 Budget	% of Budget
Sales Tax	Retail Trade	\$93,213,381	53.93%
Sales Tax	Food Services	\$18,373,328	10.63%
Sales Tax	Information (Magazines, News Papers, Etc)	\$5,513,631	3.19%
Sales Tax	Wholesale Trade	\$9,645,416	5.58%
Sales Tax	Accommodations	\$6,028,953	3.49%
Sales Tax	Real Estate and Rental and Leasing	\$4,152,075	2.40%
Sales Tax	Manufacturing	\$5,641,465	3.26%
Sales Tax	Utilities	\$3,122,507	1.81%
Sales Tax	Other Services (except Public Admin)	\$3,802,532	2.20%
Sales Tax	Construction	\$3,593,240	2.08%
Sales Tax	Professional, Scientific, and Technical Services	\$2,320,130	1.34%
Sales Tax	Finance and Insurance	\$635,082	0.37%
Sales Tax	Arts, Entertainment, and Recreation	\$734,135	0.42%
Sales Tax	Waste Management & Remediation	\$1,253,844	0.73%
Sales Tax	Mining	\$1,061,997	0.61%
Sales Tax	Educational Services	\$149,871	0.09%
Sales Tax	Health Care and Social Assistance	\$172,375	0.10%
Sales Tax	Transportation and Warehousing	\$545,013	0.32%
Sales Tax	Agriculture, Forestry, Fishing and Hunting	\$144,289	0.08%
Sales Tax	Public Administration	\$77,437	0.04%
Sales Tax	NAICS Not Specified	\$6,223	0.00%
Sales Tax Total		\$ 160,186,924	92.68%
Use Tax	Building Materials	3,720,843	2.15%
Use Tax	Automobiles	8,921,912	5.16%
Use Tax Total		\$ 12,642,756	7.32%
Grand Total		\$ 172,829,680	100.00%



Retail

Historical Comparison

October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	4,811,931	5,875,051	6,089,279	6,044,248	22.09%	3.65%	(0.74%)	(0.74%)
Feb	4,783,624	5,609,282	6,116,823	6,106,553	17.26%	9.05%	(0.17%)	(0.45%)
Mar	4,768,463	7,051,244	7,308,984	7,094,022	47.87%	3.66%	(2.94%)	(1.38%)
Apr	5,320,661	7,077,318	7,240,042	6,737,243	33.02%	2.30%	(6.94%)	(2.89%)
May	6,355,617	7,074,987	7,698,171	7,356,520	11.32%	8.81%	(4.44%)	(3.24%)
Jun	6,657,570	7,507,840	7,671,999	7,445,644	12.77%	2.19%	(2.95%)	(3.18%)
Jul	6,377,549	7,347,206	7,468,894	7,577,030	15.20%	1.66%	1.45%	(2.49%)
Aug	6,253,289	7,123,527	7,747,042	7,358,373	13.92%	8.75%	(5.02%)	(2.83%)
Sep	6,510,721	7,347,373	7,374,216	7,324,002	12.85%	0.37%	(0.68%)	(2.58%)
Oct	6,493,363	7,114,717	7,177,375	7,150,175	9.57%	0.88%	(0.38%)	(2.36%)
Nov	6,438,020	7,376,149	7,653,265		14.57%	3.76%		
Dec	7,441,501	8,309,693	8,517,771		11.67%	2.50%		
Year Total	72,212,309	84,814,388	88,063,862	70,193,811	17.45%	3.83%	(2.36%)	(2.36%)



Food Services

Historical Comparison

October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	1,035,715	971,860	1,097,758	1,189,200	(6.17%)	12.95%	8.33%	8.33%
Feb	919,251	962,069	1,176,193	1,278,717	4.66%	22.26%	8.72%	8.53%
Mar	730,738	1,280,605	1,349,608	1,500,845	75.25%	5.39%	11.21%	9.53%
Apr	899,526	1,256,470	1,467,232	1,449,031	39.68%	16.77%	(1.24%)	6.42%
May	966,398	1,368,570	1,386,629	1,538,545	41.62%	1.32%	10.96%	7.39%
Jun	1,133,495	1,422,073	1,503,459	1,646,190	25.46%	5.72%	9.49%	7.79%
Jul	1,201,825	1,504,381	1,540,342	1,633,766	25.17%	2.39%	6.07%	7.51%
Aug	1,189,831	1,399,470	1,445,757	1,537,640	17.62%	3.31%	6.36%	7.36%
Sep	1,245,202	1,409,505	1,496,555	1,553,452	13.19%	6.18%	3.80%	6.93%
Oct	1,163,936	1,353,441	1,451,423	1,498,197	16.28%	7.24%	3.22%	6.54%
Nov	1,015,305	1,207,493	1,237,610		18.93%	2.49%		
Dec	880,983	1,330,639	1,411,545		51.04%	6.08%		
Year Total	12,382,206	15,466,579	16,564,111	14,825,582	24.91%	7.10%	6.54%	6.54%



Information

(Magazines, Newspapers, Etc.)

Historical Comparison

October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	198,521	328,048	392,899	367,715	65.25%	19.77%	(6.41%)	(6.41%)
Feb	286,233	264,944	358,843	347,258	(7.44%)	35.44%	(3.23%)	(4.89%)
Mar	245,485	307,009	418,711	388,334	25.06%	36.38%	(7.25%)	(5.74%)
Apr	252,416	336,548	387,173	386,307	33.33%	15.04%	(0.22%)	(4.37%)
May	257,647	326,124	361,709	351,067	26.58%	10.91%	(2.94%)	(4.10%)
Jun	244,293	358,524	370,469	371,202	46.76%	3.33%	0.20%	(3.40%)
Jul	262,175	380,266	390,526	368,044	45.04%	2.70%	(5.76%)	(3.75%)
Aug	261,052	358,775	366,798	355,896	37.43%	2.24%	(2.97%)	(3.65%)
Sep	269,575	364,668	398,503	374,559	35.28%	9.28%	(6.01%)	(3.93%)
Oct	271,774	392,837	386,159	383,911	44.55%	(1.70%)	(0.58%)	(3.59%)
Nov	294,826	379,956	378,070		28.87%	(0.50%)		
Dec	318,617	420,199	457,440		31.88%	8.86%		
Year Total	3,162,613	4,217,899	4,667,298	3,694,292	33.37%	10.65%	(3.59%)	(3.59%)



Wholesales Trade

Historical Comparison

October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	515,613	550,212	681,634	539,895	6.71%	23.89%	(20.79%)	(20.79%)
Feb	418,394	535,581	668,152	640,139	28.01%	24.75%	(4.19%)	(12.58%)
Mar	688,542	685,407	860,698	785,304	(0.46%)	25.57%	(8.76%)	(11.09%)
Apr	677,650	1,086,717	817,311	736,274	60.37%	(24.79%)	(9.92%)	(10.77%)
May	584,598	676,953	762,164	779,135	15.80%	12.59%	2.23%	(8.16%)
Jun	678,086	824,267	874,166	781,498	21.56%	6.05%	(10.60%)	(8.62%)
Jul	627,132	716,464	789,603	810,317	14.24%	10.21%	2.62%	(6.99%)
Aug	621,706	736,867	897,513	859,925	18.52%	21.80%	(4.19%)	(6.59%)
Sep	620,022	744,115	843,240	809,747	20.01%	13.32%	(3.97%)	(6.29%)
Oct	621,878	739,535	877,506	860,827	18.92%	18.66%	(1.90%)	(5.81%)
Nov	570,945	740,146	696,248		29.64%	(5.93%)		
Dec	625,390	820,047	789,381		31.13%	(3.74%)		
Year Total	7,249,957	8,856,312	9,557,614	7,603,061	22.16%	7.92%	(5.81%)	(5.81%)



Accommodations

Historical Comparison

October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	242,773	173,919	270,621	299,362	(28.36%)	55.60%	10.62%	10.62%
Feb	268,407	178,707	303,158	322,674	(33.42%)	69.64%	6.44%	8.41%
Mar	90,137	276,379	426,996	410,728	206.62%	54.50%	(3.81%)	3.20%
Apr	136,474	307,469	506,294	495,433	125.30%	64.66%	(2.15%)	1.40%
May	91,920	449,433	587,146	576,351	388.94%	30.64%	(1.84%)	0.49%
Jun	214,230	696,043	760,141	811,178	224.90%	9.21%	6.71%	2.15%
Jul	417,468	819,916	865,477	878,867	96.40%	5.56%	1.55%	2.01%
Aug	447,373	670,890	733,187	746,063	49.96%	9.29%	1.76%	1.97%
Sep	368,903	604,621	684,221	705,648	63.90%	13.17%	3.13%	2.12%
Oct	294,291	587,796	647,482	555,558	99.73%	10.15%	(14.20%)	0.30%
Nov	193,912	336,058	375,033		73.30%	11.60%		
Dec	164,900	337,663	365,547		104.77%	8.26%		
Year Total	2,930,789	5,438,894	6,525,301	5,801,861	85.58%	19.97%	0.30%	0.30%



Real Estate and Rental Leasing

Historical Comparison

October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	239,929	227,686	241,031	276,588	(5.10%)	5.86%	14.75%	14.75%
Feb	243,086	237,626	238,535	284,249	(2.25%)	0.38%	19.16%	16.95%
Mar	241,476	270,640	292,312	299,955	12.08%	8.01%	2.61%	11.52%
Apr	221,541	261,602	292,019	309,832	18.08%	11.63%	6.10%	10.03%
May	219,615	335,646	297,063	305,210	52.83%	(11.50%)	2.74%	8.44%
Jun	277,546	324,617	330,978	365,379	16.96%	1.96%	10.39%	8.82%
Jul	285,502	334,414	342,637	370,100	17.13%	2.46%	8.02%	8.69%
Aug	267,682	318,300	332,215	361,951	18.91%	4.37%	8.95%	8.72%
Sep	287,244	303,761	316,410	338,765	5.75%	4.16%	7.07%	8.53%
Oct	297,899	290,896	324,559	314,401	(2.35%)	11.57%	(3.13%)	7.27%
Nov	251,022	254,095	291,792		1.22%	14.84%		
Dec	238,505	258,178	298,555		8.25%	15.64%		
Year Total	3,071,048	3,417,463	3,598,106	3,226,430	11.28%	5.29%	7.27%	7.27%



Manufacturing Historical Comparison October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	255,490	427,252	330,678	386,023	67.23%	(22.60%)	16.74%	16.74%
Feb	275,933	411,066	382,467	386,802	48.97%	(6.96%)	1.13%	8.37%
Mar	302,388	366,157	416,959	458,432	21.09%	13.87%	9.95%	8.95%
Apr	550,799	486,694	470,426	384,904	(11.64%)	(3.34%)	(18.18%)	0.98%
May	279,803	404,280	469,111	479,702	44.49%	16.04%	2.26%	1.27%
Jun	396,597	504,470	547,824	465,817	27.20%	8.59%	(14.97%)	(2.13%)
Jul	404,994	498,481	468,085	375,830	23.08%	(6.10%)	(19.71%)	(4.80%)
Aug	351,743	425,936	530,951	550,011	21.09%	24.66%	3.59%	(3.57%)
Sep	358,936	518,939	499,130	524,719	44.58%	(3.82%)	5.13%	(2.51%)
Oct	484,763	460,764	505,773	503,084	(4.95%)	9.77%	(0.53%)	(2.30%)
Nov	378,756	395,316	459,912		4.37%	16.34%		
Dec	364,769	419,080	447,319		14.89%	6.74%		
Year Total	4,404,971	5,318,435	5,528,636	4,515,326	20.74%	3.95%	(2.30%)	(2.30%)



Utilities

Historical Comparison

October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	196,972	176,703	285,958	276,725	(10.29%)	61.83%	(3.23%)	(3.23%)
Feb	169,899	188,947	264,704	284,978	11.21%	40.09%	7.66%	2.00%
Mar	181,211	215,285	308,780	244,336	18.80%	43.43%	(20.87%)	(6.21%)
Apr	164,427	217,776	246,079	209,861	32.45%	13.00%	(14.72%)	(8.11%)
May	129,135	183,015	203,473	164,703	41.72%	11.18%	(19.05%)	(9.81%)
Jun	155,426	190,050	211,545	189,090	22.28%	11.31%	(10.61%)	(9.92%)
Jul	156,704	192,232	229,114	178,001	22.67%	19.19%	(22.31%)	(11.54%)
Aug	150,078	194,455	249,781	191,416	29.57%	28.45%	(23.37%)	(13.02%)
Sep	160,538	198,194	238,506	179,378	23.46%	20.34%	(24.79%)	(14.27%)
Oct	158,476	186,466	234,459	199,114	17.66%	25.74%	(15.07%)	(14.35%)
Nov	148,477	197,298	247,876		32.88%	25.64%		
Dec	214,194	279,780	299,551		30.62%	7.07%		
Year Total	1,985,536	2,420,200	3,019,825	2,117,601	21.89%	24.78%	(14.35%)	(14.35%)



Other Services

(Except Public Administration)

Historical Comparison

October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	232,302	218,586	242,273	276,176	(5.90%)	10.84%	13.99%	13.99%
Feb	190,051	204,211	254,391	297,857	7.45%	24.57%	17.09%	15.58%
Mar	160,347	264,516	362,150	374,602	64.96%	36.91%	3.44%	10.46%
Apr	190,819	247,797	279,225	297,362	29.86%	12.68%	6.50%	9.49%
May	174,143	233,296	300,660	275,836	33.97%	28.87%	(8.26%)	5.78%
Jun	229,320	265,776	407,149	413,735	15.90%	53.19%	1.62%	4.86%
Jul	226,794	255,856	288,155	337,675	12.81%	12.62%	17.19%	6.52%
Aug	208,244	271,817	353,332	371,586	30.53%	29.99%	5.17%	6.33%
Sep	245,866	335,762	395,477	377,835	36.56%	17.78%	(4.46%)	4.85%
Oct	221,859	269,788	285,546	342,407	21.60%	5.84%	19.91%	6.21%
Nov	211,127	272,965	296,503		29.29%	8.62%		
Dec	220,882	359,196	371,999		62.62%	3.56%		
Year Total	2,511,754	3,199,565	3,836,860	3,365,072	27.38%	19.92%	6.21%	6.21%



Construction

Historical Comparison

October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	175,630	210,278	230,657	202,204	19.73%	9.69%	(12.34%)	(12.34%)
Feb	154,199	178,826	227,165	166,911	15.97%	27.03%	(26.52%)	(19.38%)
Mar	201,161	276,477	288,309	221,236	37.44%	4.28%	(23.26%)	(20.88%)
Apr	222,393	263,788	269,588	222,219	18.61%	2.20%	(17.57%)	(20.00%)
May	214,830	259,036	309,252	256,024	20.58%	19.39%	(17.21%)	(19.35%)
Jun	261,694	309,134	318,666	256,881	18.13%	3.08%	(19.39%)	(19.36%)
Jul	264,414	321,981	292,896	254,808	21.77%	(9.03%)	(13.00%)	(18.40%)
Aug	255,774	290,228	301,222	319,058	13.47%	3.79%	5.92%	(15.12%)
Sep	279,700	281,199	258,998	332,913	0.54%	(7.90%)	28.54%	(10.59%)
Oct	291,228	288,745	276,751	310,231	(0.85%)	(4.15%)	12.10%	(8.33%)
Nov	231,938	281,092	217,776		21.19%	(22.53%)		
Dec	226,787	260,654	279,165		14.93%	7.10%		
Year Total	2,779,748	3,221,437	3,270,445	2,542,484	15.89%	1.52%	(8.33%)	(8.33%)



Professional, Scientific, and Tech Services

Historical Comparison

October 2023

	2020	2021	2022	2023	% Chg '20 to '21	% Chg '21 to '22	% Chg '22 to '23	Cumulative % Chg '22 to '23
Jan	(918)	156,909	229,040	191,972	17184%	45.97%	(16.18%)	(16.18%)
Feb	150,948	170,675	182,321	124,462	13.07%	6.82%	(31.73%)	(23.08%)
Mar	105,282	190,229	198,214	238,126	80.68%	4.20%	20.14%	(9.02%)
Apr	206,908	166,268	198,759	226,695	(19.64%)	19.54%	14.06%	(3.35%)
May	177,028	173,578	178,207	227,440	(1.95%)	2.67%	27.63%	2.25%
Jun	172,047	320,648	227,374	209,123	86.37%	(29.09%)	(8.03%)	0.32%
Jul	158,690	181,832	211,405	203,809	14.58%	16.26%	(3.59%)	(0.26%)
Aug	214,971	193,264	195,503	213,893	(10.10%)	1.16%	9.41%	0.91%
Sep	161,890	194,616	219,943	243,359	20.22%	13.01%	10.65%	2.07%
Oct	156,676	198,524	206,719	217,405	26.71%	4.13%	5.17%	2.38%
Nov	182,430	209,416	209,774		14.79%	0.17%		
Dec	177,551	233,329	238,282		31.42%	2.12%		
Year Total	1,863,502	2,389,289	2,495,542	2,096,286	28.21%	4.45%	2.38%	2.38%





Questions?