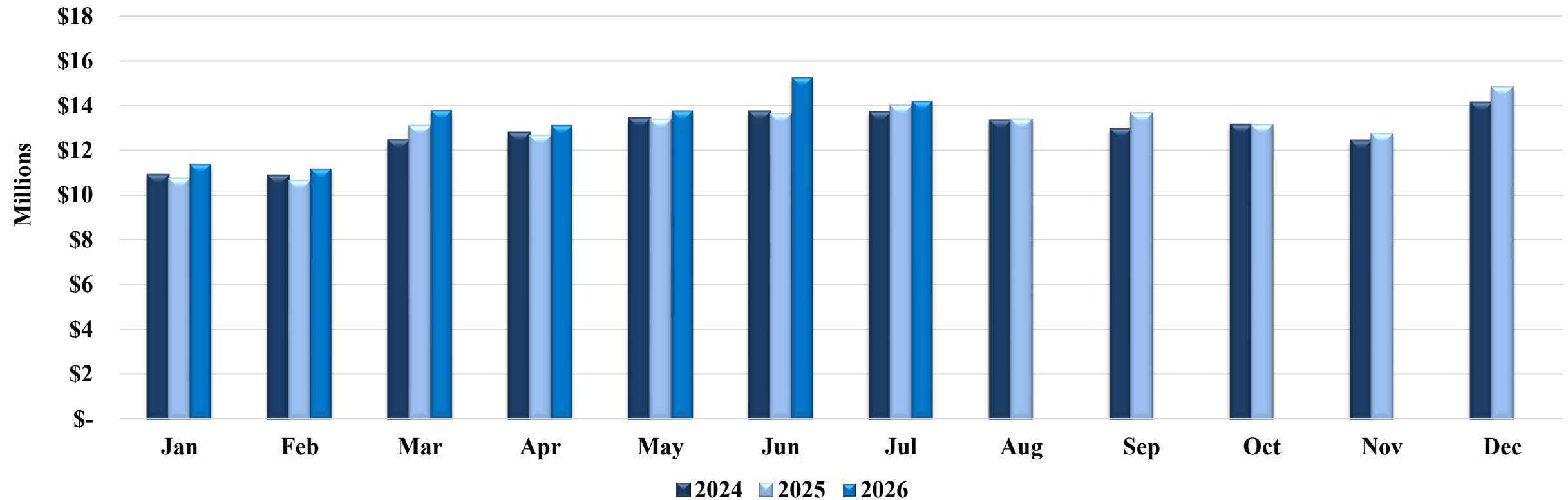


# 2026 SALES AND USE TAX REPORT

## July 2026

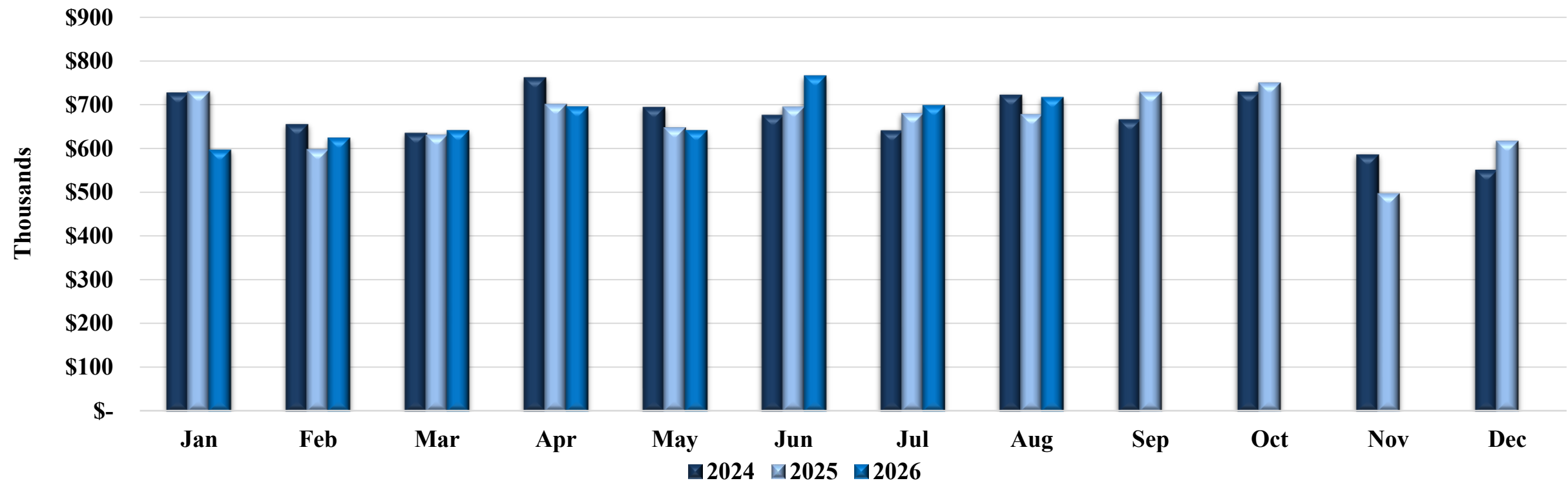
NIKKI SIMMONS, CPA, CPFO | CHIEF FINANCIAL OFFICER | FINANCIAL SERVICES DEPARTMENT



|       | 2024        | 2025        | 2026       | % Chg<br>'24 to '25 | \$ Chg<br>'25 to '26 | % Chg<br>'25 to '26 | Cumulative<br>% Chg<br>'25 to '26 |
|-------|-------------|-------------|------------|---------------------|----------------------|---------------------|-----------------------------------|
| Jan   | 10,889,845  | 10,729,778  | 11,385,976 | (1.47%)             | 656,198              | 6.12%               | 6.12%                             |
| Feb   | 10,861,791  | 10,630,283  | 11,167,702 | (2.13%)             | 537,418              | 5.06%               | 5.59%                             |
| Mar   | 12,435,936  | 13,075,113  | 13,783,269 | 5.14%               | 708,156              | 5.42%               | 5.52%                             |
| Apr   | 12,762,549  | 12,638,884  | 13,124,600 | (0.97%)             | 485,716              | 3.84%               | 5.07%                             |
| May   | 13,410,532  | 13,365,621  | 13,768,372 | (0.33%)             | 402,751              | 3.01%               | 4.62%                             |
| Jun   | 13,710,492  | 13,619,027  | 15,262,725 | (0.67%)             | 1,643,698            | 12.07%              | 5.99%                             |
| Jul   | 13,686,078  | 13,978,332  | 14,205,071 | 2.14%               | 226,739              | 1.62%               | 5.29%                             |
| Aug   | 13,315,670  | 13,375,542  |            | 0.45%               |                      |                     |                                   |
| Sep   | 12,940,867  | 13,641,949  |            | 5.42%               |                      |                     |                                   |
| Oct   | 13,120,868  | 13,119,067  |            | (0.01%)             |                      |                     |                                   |
| Nov   | 12,419,496  | 12,730,287  |            | 2.50%               |                      |                     |                                   |
| Dec   | 14,105,012  | 14,807,260  |            | 4.98%               |                      |                     |                                   |
| Total | 153,659,137 | 155,711,142 | 92,697,713 | 1.34%               | 4,660,676            |                     | 5.29%                             |

# Historical Use Tax on Automobiles | August 2026

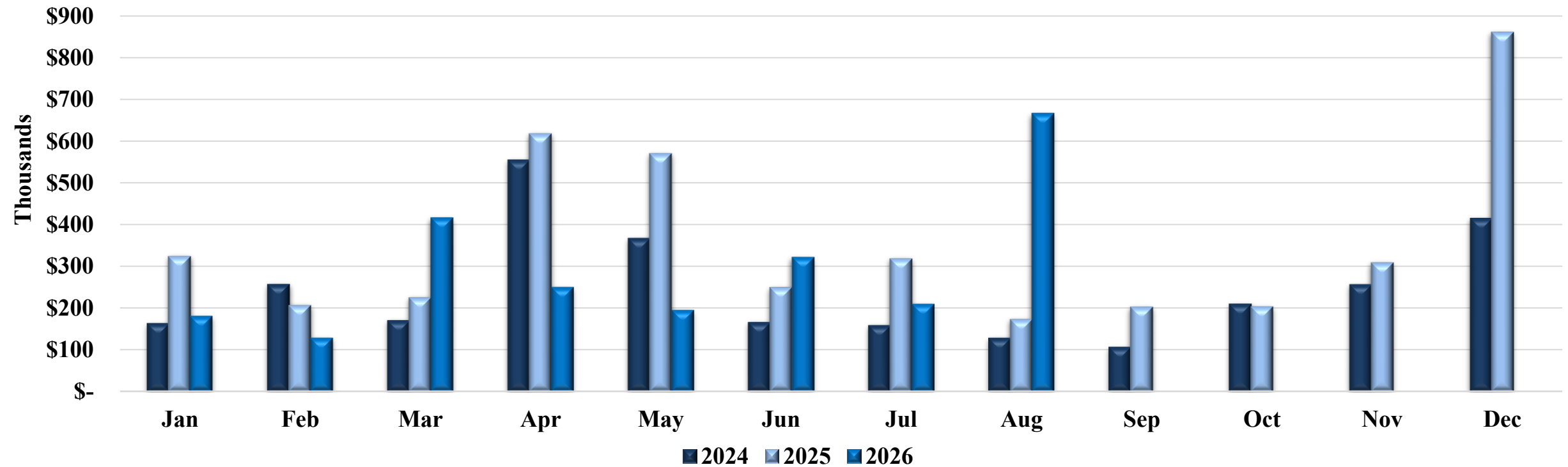
Collected by Clerk and Recorder



|       | 2024      | 2025      | 2026      | % Chg<br>'24 to '25 | \$ Chg<br>'25 to '26 | % Chg<br>'25 to '26 | Cumulative<br>% Chg<br>'25 to '26 |
|-------|-----------|-----------|-----------|---------------------|----------------------|---------------------|-----------------------------------|
| Jan   | 725,945   | 728,707   | 594,385   | 0.38%               | (134,322)            | (18.43%)            | (18.43%)                          |
| Feb   | 653,187   | 596,492   | 621,750   | (8.68%)             | 25,258               | 4.23%               | (8.23%)                           |
| Mar   | 633,317   | 629,615   | 638,969   | (0.58%)             | 9,353                | 1.49%               | (5.10%)                           |
| Apr   | 760,264   | 699,660   | 692,982   | (7.97%)             | (6,679)              | (0.95%)             | (4.01%)                           |
| May   | 692,591   | 646,251   | 638,973   | (6.69%)             | (7,278)              | (1.13%)             | (3.44%)                           |
| Jun   | 674,506   | 693,785   | 763,420   | 2.86%               | 69,635               | 10.04%              | (1.10%)                           |
| Jul   | 639,156   | 679,077   | 695,763   | 6.25%               | 16,685               | 2.46%               | (0.59%)                           |
| Aug   | 720,741   | 676,719   | 714,537   | (6.11%)             | 37,818               | 5.59%               | 0.20%                             |
| Sep   | 664,131   | 727,283   |           | 9.51%               |                      |                     |                                   |
| Oct   | 727,472   | 748,361   |           | 2.87%               |                      |                     |                                   |
| Nov   | 584,358   | 495,850   |           | (15.15%)            |                      |                     |                                   |
| Dec   | 549,521   | 615,593   |           | 12.02%              |                      |                     |                                   |
| Total | 8,025,188 | 7,937,394 | 5,360,778 | (1.09%)             | 10,470               |                     | 0.20%                             |

# Historical Use Tax Collections | August 2026

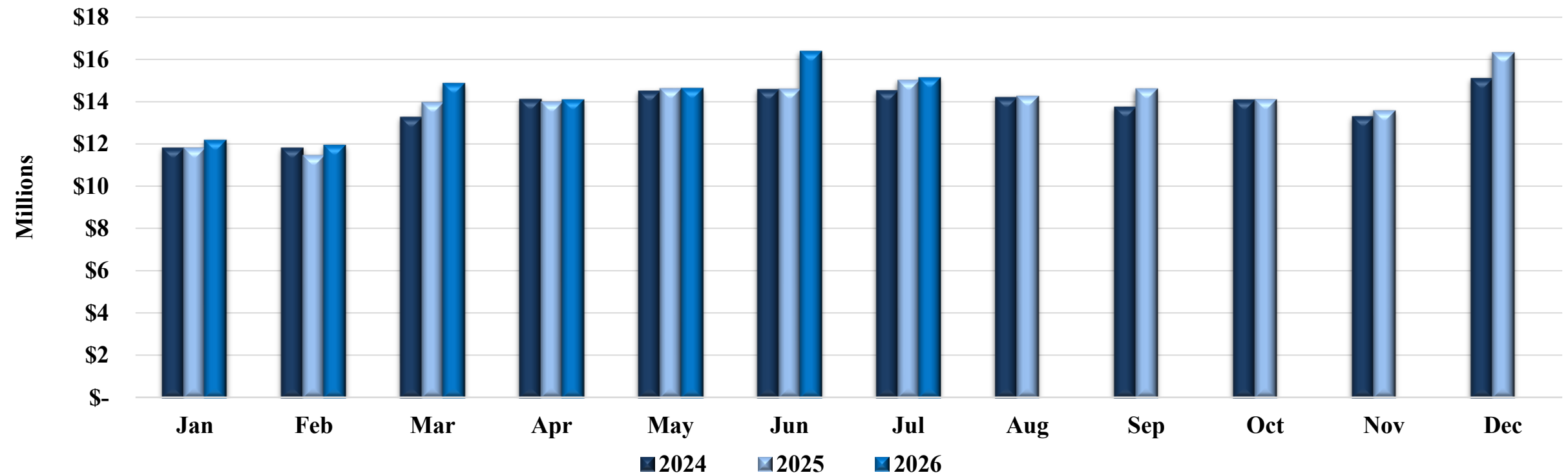
Collected by Pikes Peak Regional Building Department and EPC



|       | 2024      | 2025      | 2026      | % Chg<br>'24 to '25 | \$ Chg<br>'25 to '26 | % Chg<br>'25 to '26 | Cumulative<br>% Chg<br>'25 to '26 |
|-------|-----------|-----------|-----------|---------------------|----------------------|---------------------|-----------------------------------|
| Jan   | 161,251   | 322,361   | 178,357   | 99.91%              | (144,003)            | (44.67%)            | (44.67%)                          |
| Feb   | 254,966   | 204,734   | 126,173   | (19.70%)            | (78,561)             | (38.37%)            | (42.22%)                          |
| Mar   | 168,381   | 223,751   | 414,105   | 32.88%              | 190,354              | 85.07%              | (4.29%)                           |
| Apr   | 552,947   | 616,900   | 247,698   | 11.57%              | (369,203)            | (59.85%)            | (29.35%)                          |
| May   | 365,040   | 569,215   | 192,744   | 55.93%              | (376,471)            | (66.14%)            | (40.16%)                          |
| Jun   | 163,782   | 248,024   | 319,767   | 51.44%              | 71,744               | 28.93%              | (32.32%)                          |
| Jul   | 156,247   | 317,022   | 207,227   | 102.90%             | (109,795)            | (34.63%)            | (32.61%)                          |
| Aug   | 126,231   | 171,599   | 664,278   | 35.94%              | 492,679              | 287.11%             | (12.09%)                          |
| Sep   | 104,221   | 200,984   |           | 92.84%              |                      |                     |                                   |
| Oct   | 207,845   | 201,746   |           | (2.93%)             |                      |                     |                                   |
| Nov   | 254,265   | 307,164   |           | 20.80%              |                      |                     |                                   |
| Dec   | 413,471   | 859,858   |           | 107.96%             |                      |                     |                                   |
| Total | 2,928,645 | 4,243,357 | 2,350,349 | 44.89%              | (323,256)            |                     | (12.09%)                          |

# Historical Sales & Use Tax Collections

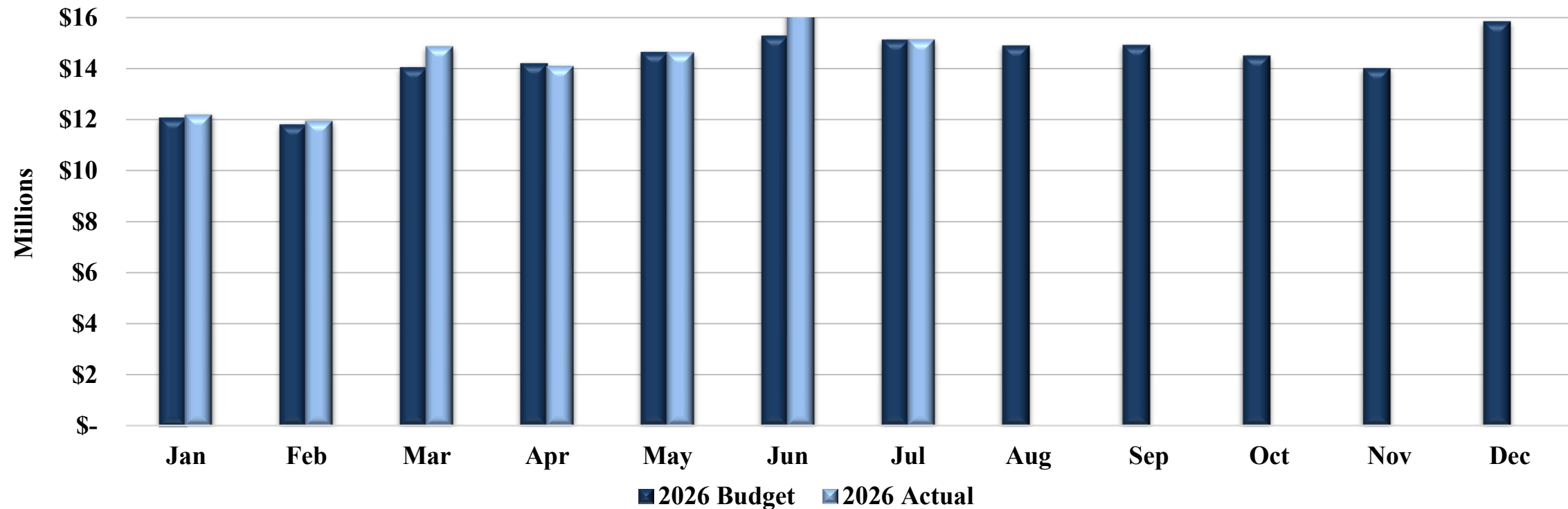
*All Components | July 2026*



|       | 2024        | 2025        | 2026       | % Chg<br>'24 to '25 | \$ Chg<br>'25 to '26 | % Chg<br>'25 to '26 | Cumulative<br>% Chg<br>'25 to '26 |
|-------|-------------|-------------|------------|---------------------|----------------------|---------------------|-----------------------------------|
| Jan   | 11,777,041  | 11,780,846  | 12,158,718 | 0.03%               | 377,873              | 3.21%               | 3.21%                             |
| Feb   | 11,769,945  | 11,431,509  | 11,915,624 | (2.88%)             | 484,115              | 4.23%               | 3.71%                             |
| Mar   | 13,237,634  | 13,928,480  | 14,836,343 | 5.22%               | 907,864              | 6.52%               | 4.77%                             |
| Apr   | 14,075,761  | 13,955,444  | 14,065,279 | (0.85%)             | 109,835              | 0.79%               | 3.68%                             |
| May   | 14,468,163  | 14,581,087  | 14,600,089 | 0.78%               | 19,002               | 0.13%               | 2.89%                             |
| Jun   | 14,548,779  | 14,560,836  | 16,345,912 | 0.08%               | 1,785,076            | 12.26%              | 4.59%                             |
| Jul   | 14,481,480  | 14,974,431  | 15,108,060 | 3.40%               | 133,629              | 0.89%               | 4.01%                             |
| Aug   | 14,162,642  | 14,223,860  |            | 0.43%               |                      |                     |                                   |
| Sep   | 13,709,219  | 14,570,216  |            | 6.28%               |                      |                     |                                   |
| Oct   | 14,056,185  | 14,069,173  |            | 0.09%               |                      |                     |                                   |
| Nov   | 13,258,118  | 13,533,300  |            | 2.08%               |                      |                     |                                   |
| Dec   | 15,068,004  | 16,282,710  |            | 8.06%               |                      |                     |                                   |
| Total | 164,612,970 | 167,891,892 | 99,030,025 | 1.99%               | 3,817,393            |                     | 4.01%                             |

# Sales & Use Tax – Budget to Actual | July 2026

## All Components



|              | 2026 Budget        | 2026 Actual       | \$ Variance<br>Budget<br>to Actual | % Variance<br>Budget<br>to Actual | Cumulative<br>% Variance |
|--------------|--------------------|-------------------|------------------------------------|-----------------------------------|--------------------------|
| Jan          | 12,033,262         | 12,158,718        | 125,456                            | 1.04%                             | 1.04%                    |
| Feb          | 11,769,174         | 11,915,624        | 146,450                            | 1.24%                             | 1.14%                    |
| Mar          | 14,011,766         | 14,836,343        | 824,577                            | 5.88%                             | 2.90%                    |
| Apr          | 14,162,845         | 14,065,279        | (97,565)                           | (0.69%)                           | 1.92%                    |
| May          | 14,612,711         | 14,600,089        | (12,622)                           | (0.09%)                           | 1.48%                    |
| Jun          | 15,256,854         | 16,345,912        | 1,089,058                          | 7.14%                             | 2.54%                    |
| Jul          | 15,097,849         | 15,108,060        | 10,210                             | 0.07%                             | 2.15%                    |
| Aug          | 14,861,797         |                   |                                    |                                   |                          |
| Sep          | 14,887,983         |                   |                                    |                                   |                          |
| Oct          | 14,468,962         |                   |                                    |                                   |                          |
| Nov          | 13,978,811         |                   |                                    |                                   |                          |
| Dec          | 15,806,085         |                   |                                    |                                   |                          |
| <b>Total</b> | <b>170,948,099</b> | <b>99,030,025</b> | <b>2,085,565</b>                   |                                   | <b>2.15%</b>             |

## 2026 Sales & Use Tax Budget

### *By Industry Code*

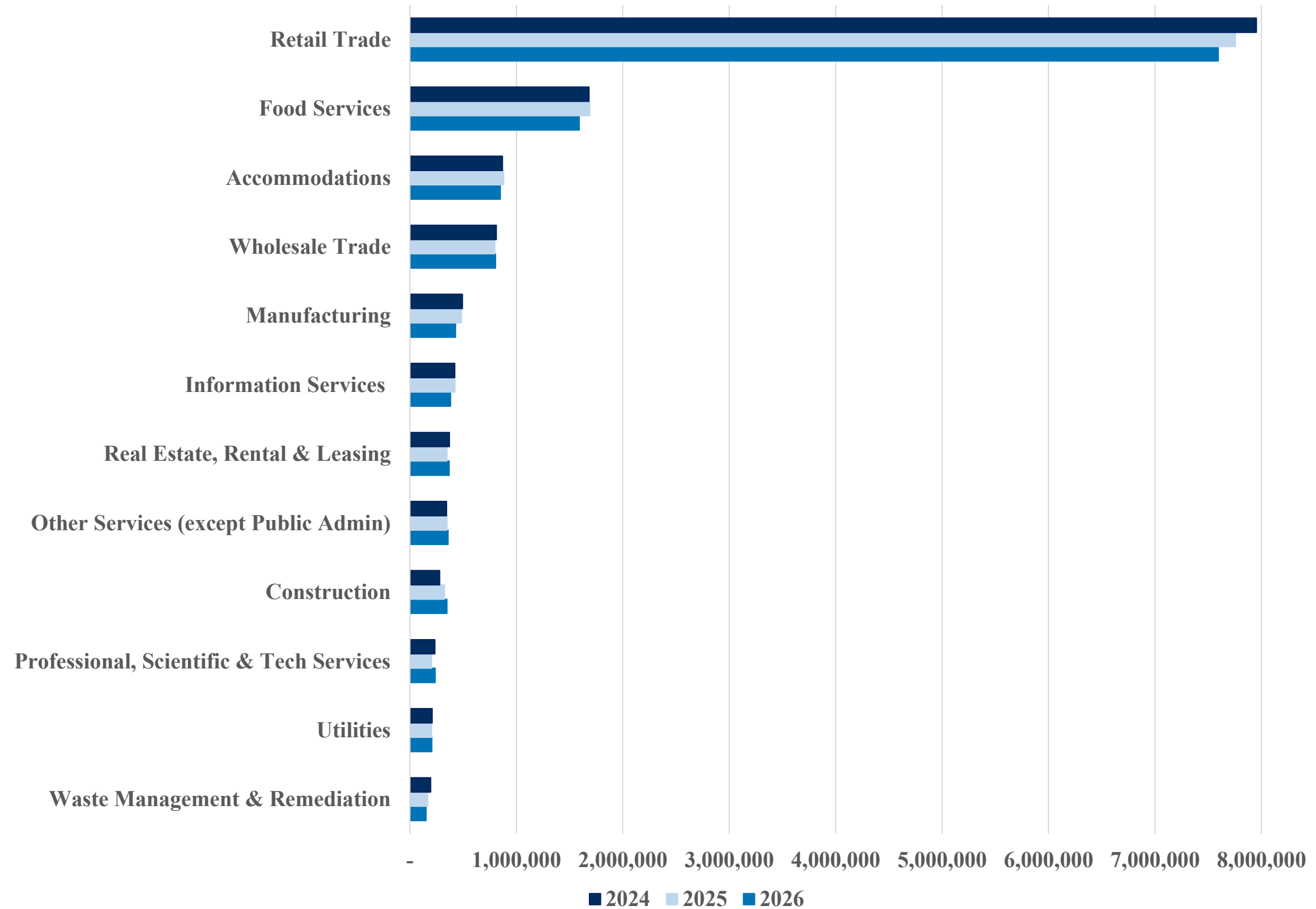
| <u>Industry Codes</u>                          | <u>2026 Budget</u> | <u>% of Budget</u> |
|------------------------------------------------|--------------------|--------------------|
| Retail Trade                                   | 91,660,300         | 53.619%            |
| Food Services                                  | 17,994,517         | 10.526%            |
| Wholesale Trade                                | 9,499,696          | 5.557%             |
| Accommodations                                 | 6,655,665          | 3.893%             |
| Manufacturing                                  | 5,635,746          | 3.297%             |
| Information (Magazines, News Papers, Etc)      | 4,864,785          | 2.846%             |
| Other Services (except Public Admin)           | 4,056,761          | 2.373%             |
| Real Estate, Rental & Leasing                  | 3,912,430          | 2.289%             |
| Construction                                   | 3,425,487          | 2.004%             |
| Utilities                                      | 2,733,651          | 1.599%             |
| Professional, Scientific, & Technical Services | 2,715,950          | 1.589%             |
| Waste Management & Remediation                 | 1,823,033          | 1.066%             |
| Mining                                         | 994,018            | 0.581%             |
| Transportation & Warehousing                   | 735,167            | 0.430%             |
| Arts, Entertainment & Recreation               | 674,252            | 0.394%             |
| Finance & Insurance                            | 444,415            | 0.260%             |
| Health Care & Social Assistance                | 164,214            | 0.096%             |
| Educational Services                           | 160,975            | 0.094%             |
| Agriculture, Forestry, Fishing & Hunting       | 86,107             | 0.050%             |
| Public Administration                          | 77,866             | 0.046%             |
| NAICS Non-Specified                            | -                  | 0.000%             |
| <b>Sales Tax Total</b>                         | <b>158,315,034</b> | <b>92.61%</b>      |
| Automobiles                                    | 8,684,163          | 5.080%             |
| Building Materials                             | 3,948,901          | 2.310%             |
| <b>Use Tax Total</b>                           | <b>12,633,064</b>  | <b>7.39%</b>       |
| <b>Grand Total</b>                             | <b>170,948,099</b> | <b>100.00%</b>     |

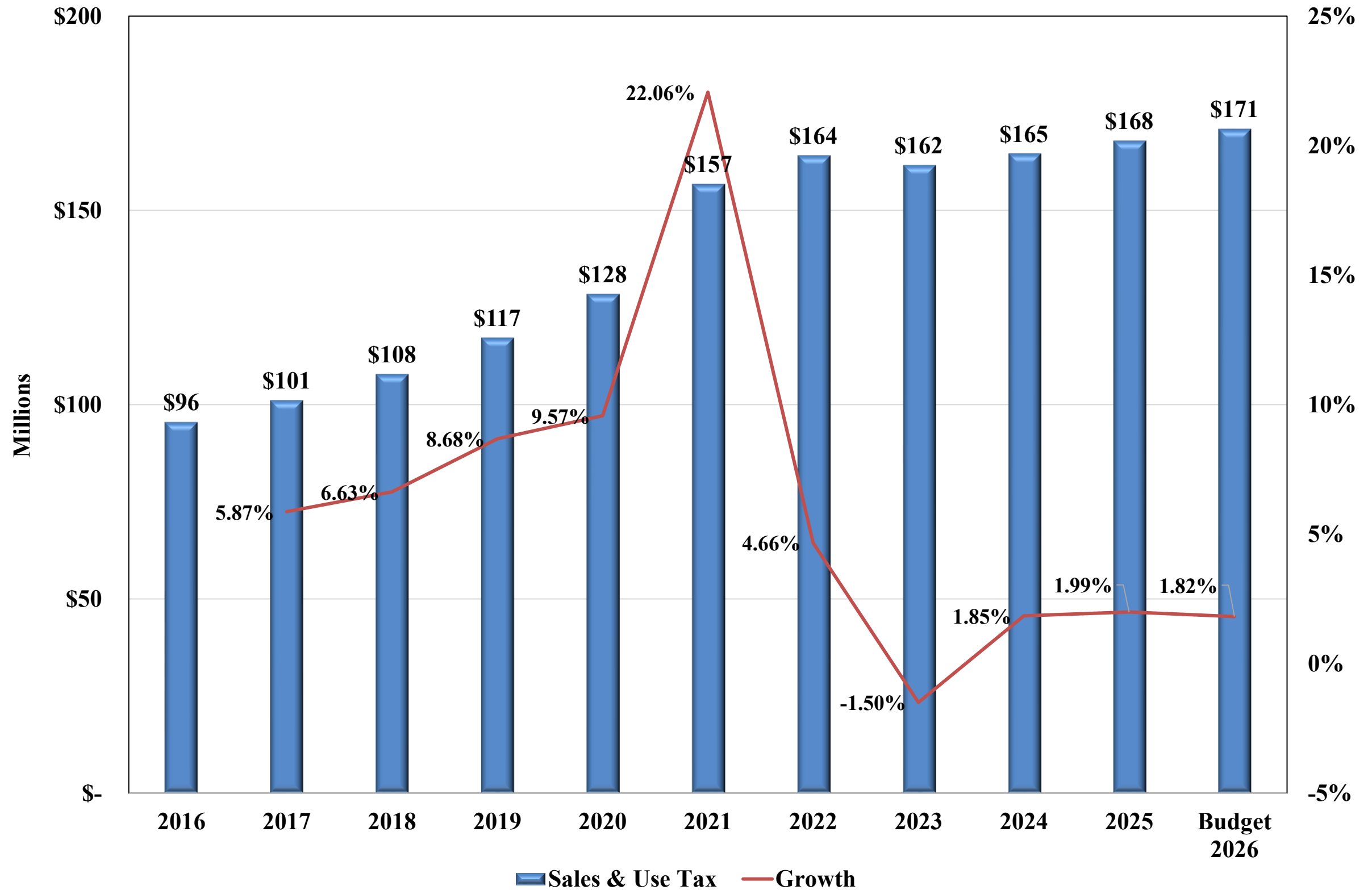
## Historical Comparison Sales Tax Collections by Industry Code (1%)

### July 2026

| <u>NAICS Code Description</u>            | <b>2024</b> | <b>2025</b> | <b>2026</b> | <b>% Chg<br/>'24 to '25</b> | <b>\$ Chg<br/>'25 to '26</b> | <b>% Chg<br/>'25 to '26</b> | <b>Cumulative<br/>% Change</b> |
|------------------------------------------|-------------|-------------|-------------|-----------------------------|------------------------------|-----------------------------|--------------------------------|
| Retail Trade                             | 7,595,863   | 7,755,709   | 7,953,652   | 2.10%                       | 197,944                      | 2.55%                       | 5.22%                          |
| Food Services                            | 1,591,720   | 1,689,134   | 1,683,522   | 6.12%                       | (5,611)                      | (0.33%)                     | 2.81%                          |
| Wholesale Trade                          | 804,325     | 797,283     | 812,106     | (0.88%)                     | 14,823                       | 1.86%                       | 7.12%                          |
| Accommodations                           | 849,753     | 879,899     | 869,583     | 3.55%                       | (10,316)                     | (1.17%)                     | 2.31%                          |
| Information Services                     | 381,022     | 422,569     | 421,198     | 10.90%                      | (1,370)                      | (0.32%)                     | 7.08%                          |
| Manufacturing                            | 427,974     | 484,709     | 492,935     | 13.26%                      | 8,225                        | 1.70%                       | 6.97%                          |
| Other Services (except Public Admin)     | 358,872     | 347,171     | 344,529     | (3.26%)                     | (2,642)                      | (0.76%)                     | 3.76%                          |
| Real Estate, Rental & Leasing            | 369,644     | 347,469     | 371,065     | (6.00%)                     | 23,597                       | 6.79%                       | 3.20%                          |
| Construction                             | 347,806     | 324,573     | 278,550     | (6.68%)                     | (46,022)                     | (14.18%)                    | (3.49%)                        |
| Professional, Scientific & Tech Services | 237,659     | 203,656     | 235,149     | (14.31%)                    | 31,494                       | 15.46%                      | 13.65%                         |
| Utilities                                | 206,389     | 204,534     | 209,649     | (0.90%)                     | 5,115                        | 2.50%                       | 6.94%                          |
| Waste Management & Remediation           | 151,832     | 168,045     | 194,009     | 10.68%                      | 25,965                       | 15.45%                      | 31.28%                         |
| Transportation & Warehousing             | 70,390      | 87,175      | 83,343      | 23.85%                      | (3,832)                      | (4.40%)                     | 10.59%                         |
| Finance & Insurance                      | 42,617      | 39,568      | 49,341      | (7.16%)                     | 9,774                        | 24.70%                      | 15.36%                         |
| Arts, Entertainment & Recreation         | 72,817      | 67,237      | 77,741      | (7.66%)                     | 10,504                       | 15.62%                      | 14.00%                         |
| Mining                                   | 109,160     | 87,560      | 60,168      | (19.79%)                    | (27,392)                     | (31.28%)                    | (10.03%)                       |
| Educational Services                     | 39,450      | 41,819      | 40,288      | 6.01%                       | (1,531)                      | (3.66%)                     | 9.53%                          |
| Health Care & Social Assistance          | 11,689      | 13,453      | 12,845      | 15.09%                      | (608)                        | (4.52%)                     | 22.21%                         |
| Agriculture, Forestry, Fishing & Hunting | 9,375       | 8,023       | 7,794       | (14.42%)                    | (228)                        | (2.85%)                     | 14.15%                         |
| Public Administration                    | 6,247       | 7,393       | 7,601       | 18.35%                      | 208                          | 2.82%                       | (5.16%)                        |
| NAICS Non-Specified                      | 1,477       | 1,355       | 0           | 0.00%                       | (1,355)                      | 0.00%                       | (369.79%)                      |
|                                          | 13,686,078  | 13,978,332  | 14,205,071  | 2.14%                       | 226,739                      | 1.62%                       | 5.29%                          |

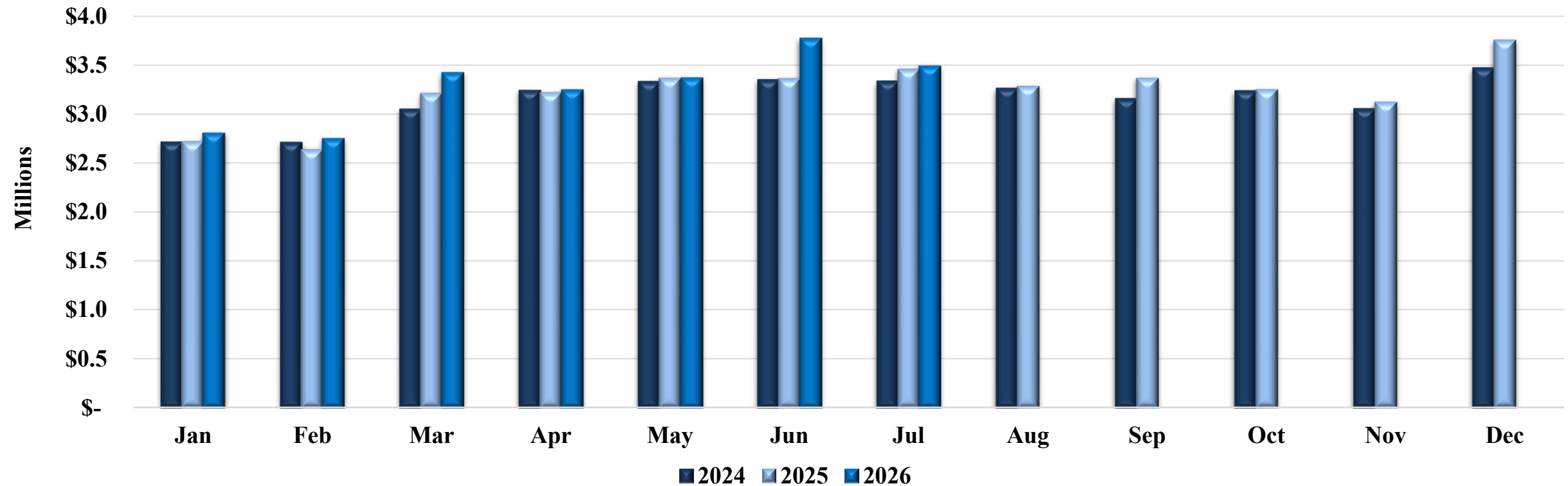
# Historical Comparison Sales Tax Collections by Industry Code (1%) July 2026





# Historical Sales & Use Tax – Public Safety 0.23% | July 2026

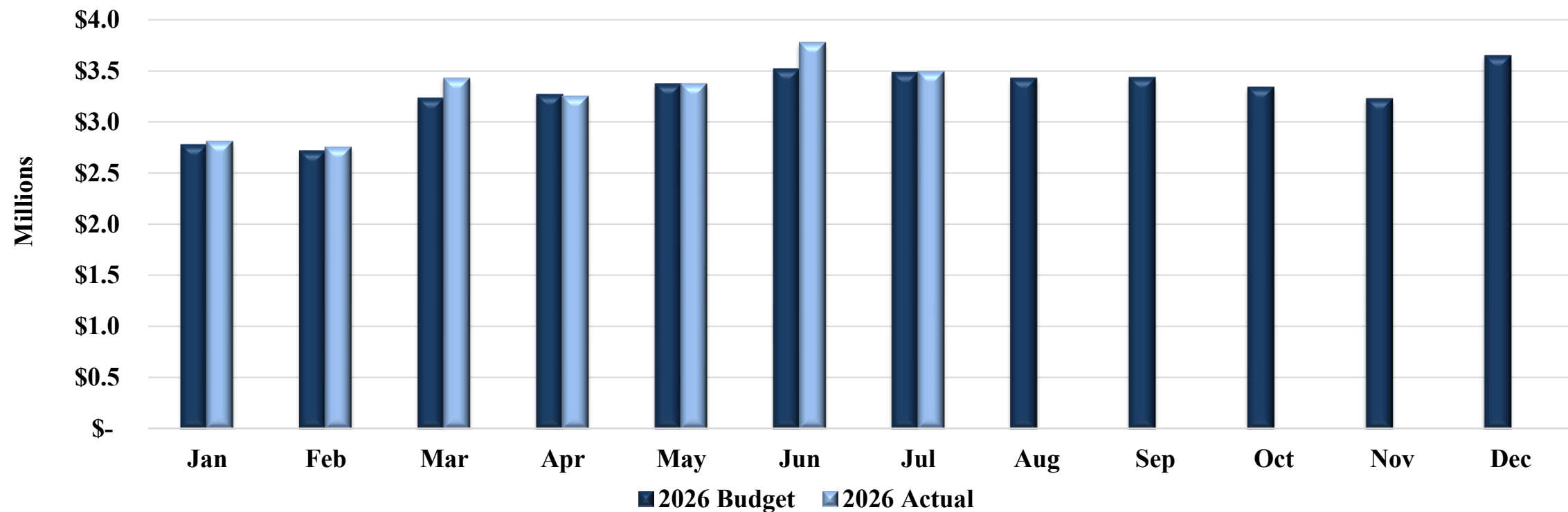
## All Components



|       | 2024       | 2025       | 2026       | % Chg<br>'24 to '25 | \$ Chg<br>'25 to '26 | % Chg<br>'25 to '26 | Cumulative<br>% Chg.<br>'25 to '26 |
|-------|------------|------------|------------|---------------------|----------------------|---------------------|------------------------------------|
| Jan   | 2,708,670  | 2,714,592  | 2,801,061  | 0.22%               | 86,469               | 3.19%               | 3.19%                              |
| Feb   | 2,707,057  | 2,632,895  | 2,745,235  | (2.74%)             | 112,340              | 4.27%               | 3.72%                              |
| Mar   | 3,044,612  | 3,208,167  | 3,417,981  | 5.37%               | 209,814              | 6.54%               | 4.77%                              |
| Apr   | 3,237,390  | 3,215,818  | 3,243,761  | (0.67%)             | 27,943               | 0.87%               | 3.71%                              |
| May   | 3,327,632  | 3,360,687  | 3,365,451  | 0.99%               | 4,764                | 0.14%               | 2.92%                              |
| Jun   | 3,346,162  | 3,355,951  | 3,768,582  | 0.29%               | 412,631              | 12.30%              | 4.62%                              |
| Jul   | 3,330,697  | 3,453,598  | 3,484,340  | 3.69%               | 30,741               | 0.89%               | 4.03%                              |
| Aug   | 3,257,369  | 3,279,847  |            | 0.69%               |                      |                     |                                    |
| Sep   | 3,153,046  | 3,360,229  |            | 6.57%               |                      |                     |                                    |
| Oct   | 3,232,913  | 3,244,455  |            | 0.36%               |                      |                     |                                    |
| Nov   | 3,049,316  | 3,116,588  |            | 2.21%               |                      |                     |                                    |
| Dec   | 3,465,595  | 3,749,569  |            | 8.19%               |                      |                     |                                    |
| Total | 37,860,457 | 38,692,397 | 22,826,411 | 2.20%               | 884,702              |                     | 4.03%                              |

# Sales & Use Tax – Budget to Actual Public Safety 0.23% | July 2026

## All Components



|              | 2026 Budget       | 2026 Actual       | \$ Variance<br>Budget<br>to Actual | % Variance<br>Budget<br>to Actual | Cumulative<br>% Variance |
|--------------|-------------------|-------------------|------------------------------------|-----------------------------------|--------------------------|
| Jan          | 2,772,399         | 2,801,061         | 28,662                             | 1.03%                             | 1.03%                    |
| Feb          | 2,711,555         | 2,745,235         | 33,681                             | 1.24%                             | 1.14%                    |
| Mar          | 3,228,236         | 3,417,981         | 189,745                            | 5.88%                             | 2.89%                    |
| Apr          | 3,263,044         | 3,243,761         | (19,283)                           | (0.59%)                           | 1.94%                    |
| May          | 3,366,690         | 3,365,451         | (1,240)                            | (0.04%)                           | 1.51%                    |
| Jun          | 3,515,098         | 3,768,582         | 253,485                            | 7.21%                             | 2.57%                    |
| Jul          | 3,478,464         | 3,484,340         | 5,876                              | 0.17%                             | 2.20%                    |
| Aug          | 3,424,078         |                   |                                    |                                   |                          |
| Sep          | 3,430,112         |                   |                                    |                                   |                          |
| Oct          | 3,333,572         |                   |                                    |                                   |                          |
| Nov          | 3,220,643         |                   |                                    |                                   |                          |
| Dec          | 3,641,637         |                   |                                    |                                   |                          |
| <b>Total</b> | <b>39,385,528</b> | <b>22,826,411</b> | <b>490,926</b>                     |                                   | <b>2.20%</b>             |



# **FINANCIAL SERVICES DEPARTMENT**

**NIKKI SIMMONS, CPA, CPFO**  
CHIEF FINANCIAL OFFICER

**[ADMIN.ELPASOCO.COM/FINANCIAL-SERVICES](http://ADMIN.ELPASOCO.COM/FINANCIAL-SERVICES)**