

**Financial Services Department
2026 Sales & Use Tax Report
March 2026**

This report reflects Sales Tax revenue for consumer activity through March 2026, remitted to the Colorado Department of Revenue in collection period April 2026, and received by El Paso County in May 2026.

Use Tax Revenues are for activity in April 2026, and collection is in that same period.

The El Paso County Sales and Use Tax rate is 1.23%, consisting of a 1.0% General Fund Sales and Use Tax and a 0.23% Public Safety Sales Tax.

The **1.0% General Fund Sales and Use Taxes** are unrestricted funds used to support essential County services, including but not limited to, human services, health services, facilities, road maintenance, and park maintenance.

The **0.23% Public Safety Sales and Use Taxes** are used to directly fund urgent public safety needs to serve residents in El Paso County and are restricted for Law Enforcement, Emergency Response, and Criminal Justice needs.

Tax revenues for this reporting period are as follows:

- 1.0% Sales and Use Tax General Fund: **\$14,836,343**
- 0.23% Public Safety Sales and Use Tax (PST): **\$3,417,981**

For this reporting period:

- Combined Sales and Use Tax: up 6.52% when comparing March 2026 to March 2025, and up 4.77% year-to-date
- Sales Tax: up 5.42% when comparing March 2026 to March 2025, and up 5.52% year-to-date
- Use Tax: down 28.55% when comparing April 2026 to April 2025 and down 12.62% year-to-date

Sales Tax revenue by industry code. Key industry performance includes:

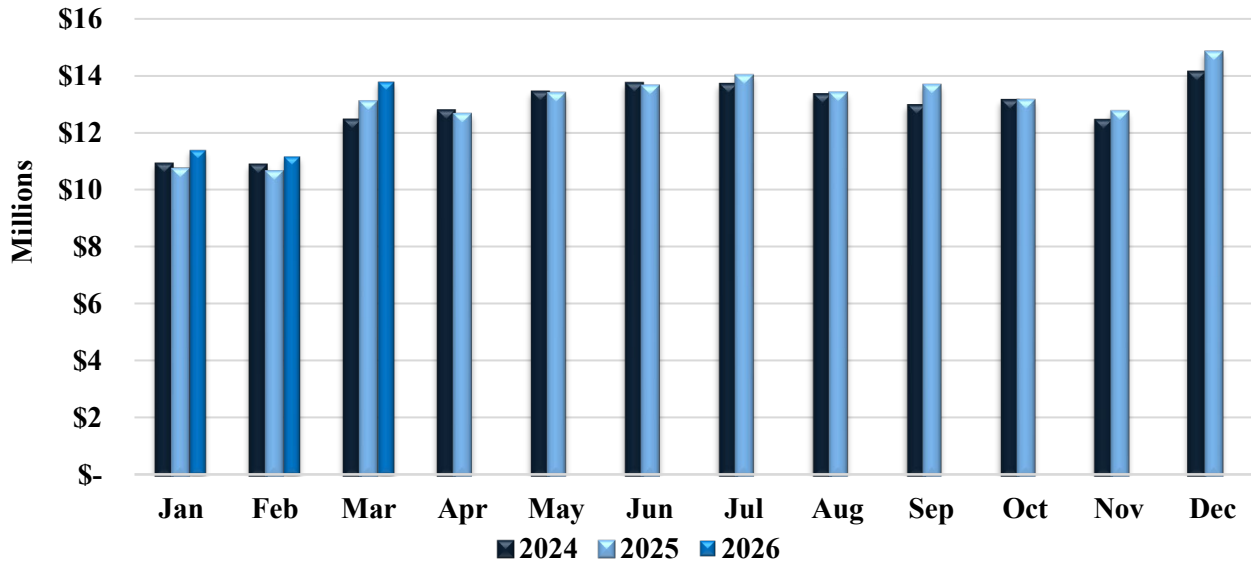
- Retail Trade: up 5.85% for March 2026 compared to March 2025
- Accommodations: up 0.50% for March 2026 compared to March 2025
- Food and Drink Services: up 2.37% for March 2026 compared to March 2025

Use Tax revenues are primarily driven by Building Materials and Motor Vehicle activity:

- Purchase of Construction and Building Materials collected by the Pikes Peak Regional Building Department: down 59.57% for April 2026 compared to April 2025 and down 29.35% year-to-date
- Purchase of Vehicles collected by Clerk and Recorder: down 0.95% in April 2026 compared to April 2025 and down 4.01% year-to-date

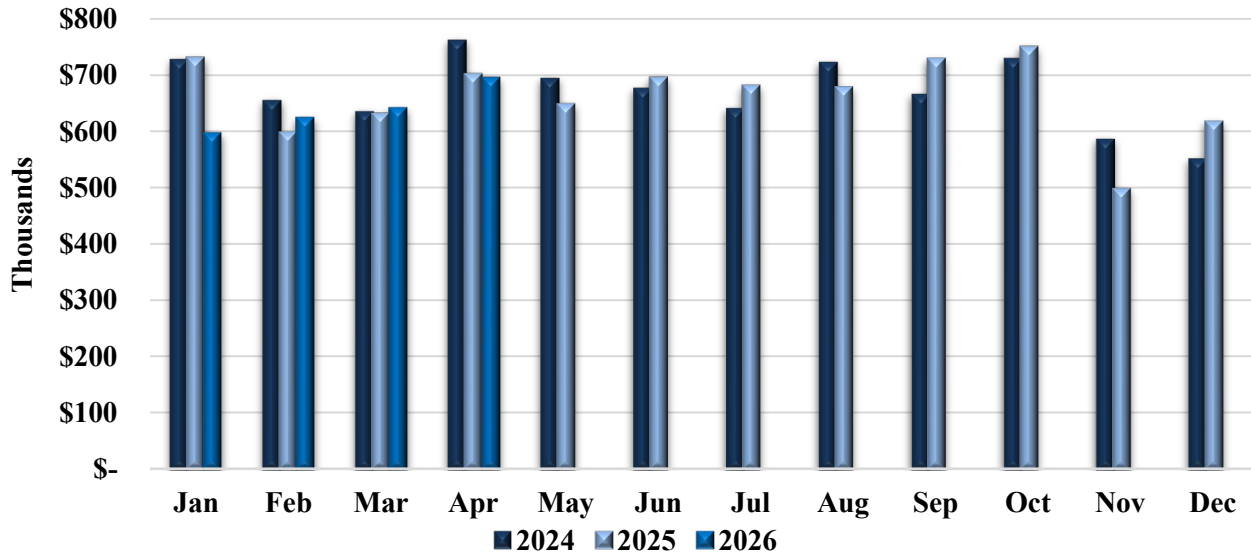
Budget-to-Actual comparison charts are provided

Historical Sales Tax on Retail Sales | March 2026 Collected by Colorado Department of Revenue



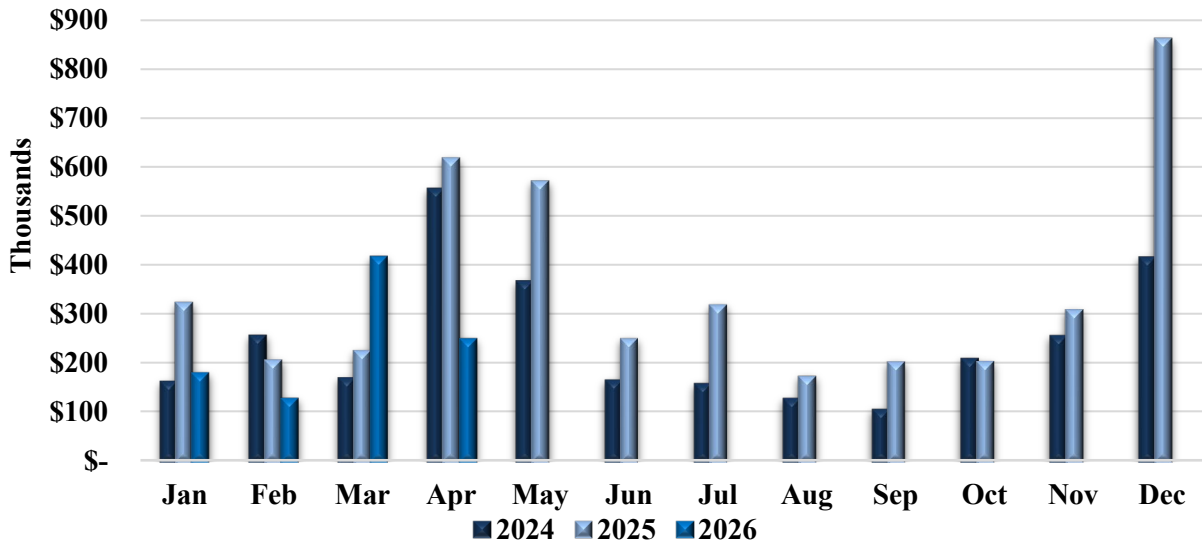
	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Chg '25 to '26
Jan	10,889,845	10,729,778	11,385,976	(1.47%)	656,198	6.12%	6.12%
Feb	10,861,791	10,630,283	11,167,702	(2.13%)	537,418	5.06%	5.59%
Mar	12,435,936	13,075,113	13,783,269	5.14%	708,156	5.42%	5.52%
Apr	12,762,549	12,638,884		(0.97%)			
May	13,410,532	13,365,621		(0.33%)			
Jun	13,710,492	13,619,027		(0.67%)			
Jul	13,686,078	13,978,332		2.14%			
Aug	13,315,670	13,375,542		0.45%			
Sep	12,940,867	13,641,949		5.42%			
Oct	13,120,868	13,119,067		(0.01%)			
Nov	12,419,496	12,730,287		2.50%			
Dec	14,105,012	14,807,260		4.98%			
Total	153,659,137	155,711,142	36,336,947	1.34%	1,901,772		5.52%

Historical Use Tax on Automobiles | April 2026 Collected by Clerk and Recorder



	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Chg '25 to '26
Jan	725,945	728,707	594,385	0.38%	(134,322)	(18.43%)	(18.43%)
Feb	653,187	596,492	621,750	(8.68%)	25,258	4.23%	(8.23%)
Mar	633,317	629,615	638,969	(0.58%)	9,353	1.49%	(5.10%)
Apr	760,264	699,660	692,982	(7.97%)	(6,679)	(0.95%)	(4.01%)
May	692,591	646,251		(6.69%)			
Jun	674,506	693,785		2.86%			
Jul	639,156	679,077		6.25%			
Aug	720,741	676,719		(6.11%)			
Sep	664,131	727,283		9.51%			
Oct	727,472	748,361		2.87%			
Nov	584,358	495,850		(15.15%)			
Dec	549,521	615,593		12.02%			
Total	8,025,188	7,937,394	2,548,085	(1.09%)	(106,389)		(4.01%)

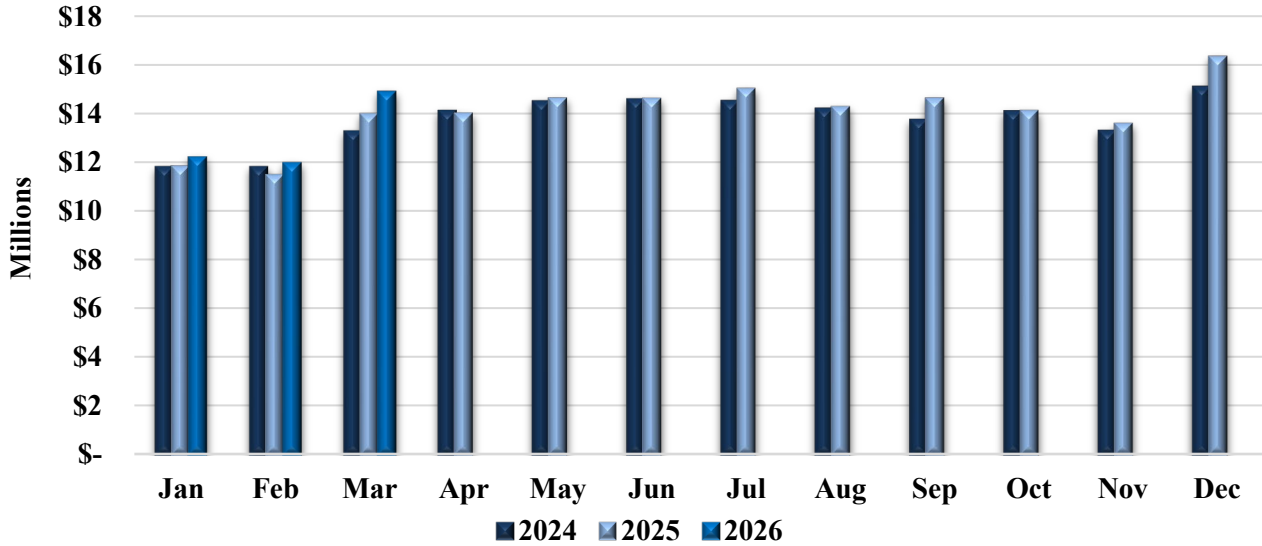
Historical Use Tax on Construction Materials | April 2026 Collected by Pikes Peak Regional Building Department and EPC



	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Chg '25 to '26
Jan	161,251	322,361	178,357	99.91%	(144,003)	(44.67%)	(44.67%)
Feb	254,966	204,734	126,173	(19.70%)	(78,561)	(38.37%)	(42.22%)
Mar	168,381	223,751	414,105	32.88%	190,354	85.07%	(4.29%)
Apr	552,947	616,900	247,698	11.57%	(369,203)	(59.85%)	(29.35%)
May	365,040	569,215		55.93%			
Jun	163,782	248,024		51.44%			
Jul	156,247	317,022		102.90%			
Aug	126,231	171,599		35.94%			
Sep	104,221	200,984		92.84%			
Oct	207,845	201,746		(2.93%)			
Nov	254,265	307,164		20.80%			
Dec	413,471	859,858		107.96%			
Total	2,928,645	4,243,357	966,333	44.89%	(401,412)		(29.35%)

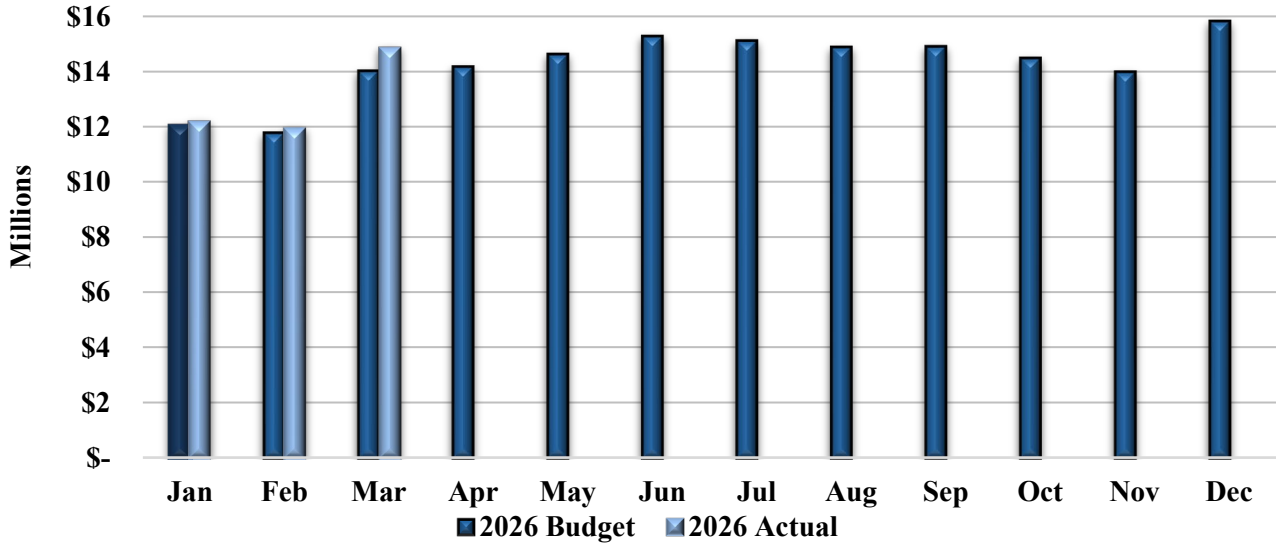
Historical Sales and Use Tax Collections | March 2026

All Components



	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Chg '25 to '26
Jan	11,777,041	11,780,846	12,158,718	0.03%	377,873	3.21%	3.21%
Feb	11,769,945	11,431,509	11,915,624	(2.88%)	484,115	4.23%	3.71%
Mar	13,237,634	13,928,480	14,836,343	5.22%	907,864	6.52%	4.77%
Apr	14,075,761	13,955,444		(0.85%)			
May	14,468,163	14,581,087		0.78%			
Jun	14,548,779	14,560,836		0.08%			
Jul	14,481,480	14,974,431		3.40%			
Aug	14,162,642	14,223,860		0.43%			
Sep	13,709,219	14,570,216		6.28%			
Oct	14,056,185	14,069,173		0.09%			
Nov	13,258,118	13,533,300		2.08%			
Dec	15,068,004	16,282,710		8.06%			
Total	164,612,970	167,891,892	38,910,686	1.99%	1,769,852		4.77%

Sales and Use Tax – Budget to Actual Comparison | March 2026 *All Components*



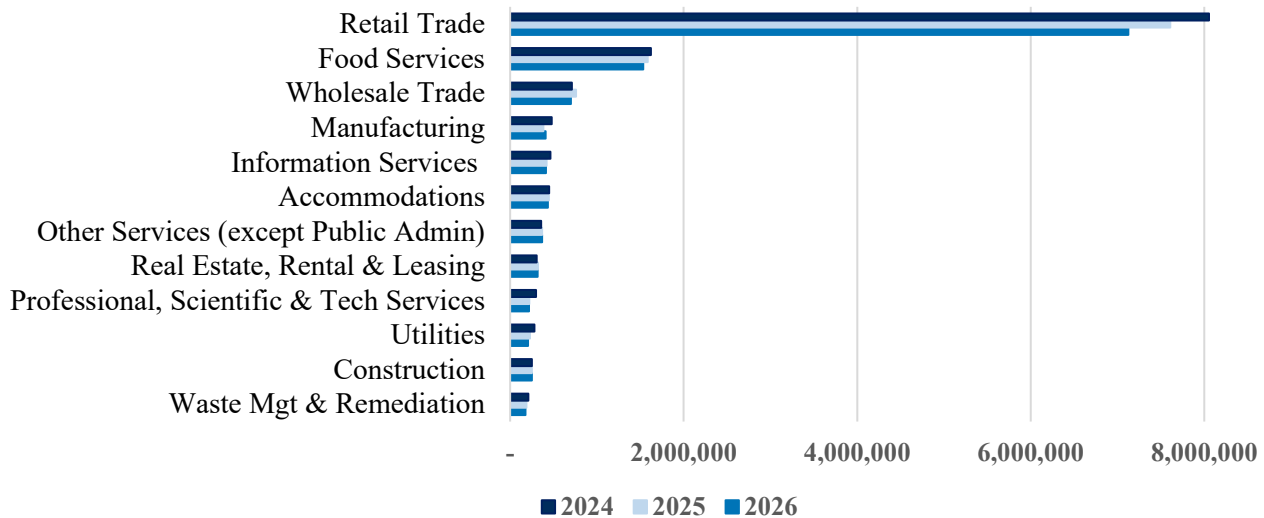
	2026 Budget	2026 Actual	\$ Variance Budget to Actual	% Variance Budget to Actual	Cumulative % Variance
Jan	12,033,262	12,158,718	125,456	1.04%	1.04%
Feb	11,769,174	11,915,624	146,450	1.24%	1.14%
Mar	14,011,766	14,836,343	824,577	5.88%	2.90%
Apr	14,162,845				
May	14,612,711				
Jun	15,256,854				
Jul	15,097,849				
Aug	14,861,797				
Sep	14,887,983				
Oct	14,468,962				
Nov	13,978,811				
Dec	15,806,085				
Total	170,948,099	38,910,686	1,096,483		2.90%

2026 Annual Sales and Use Tax Budget By Industry Code

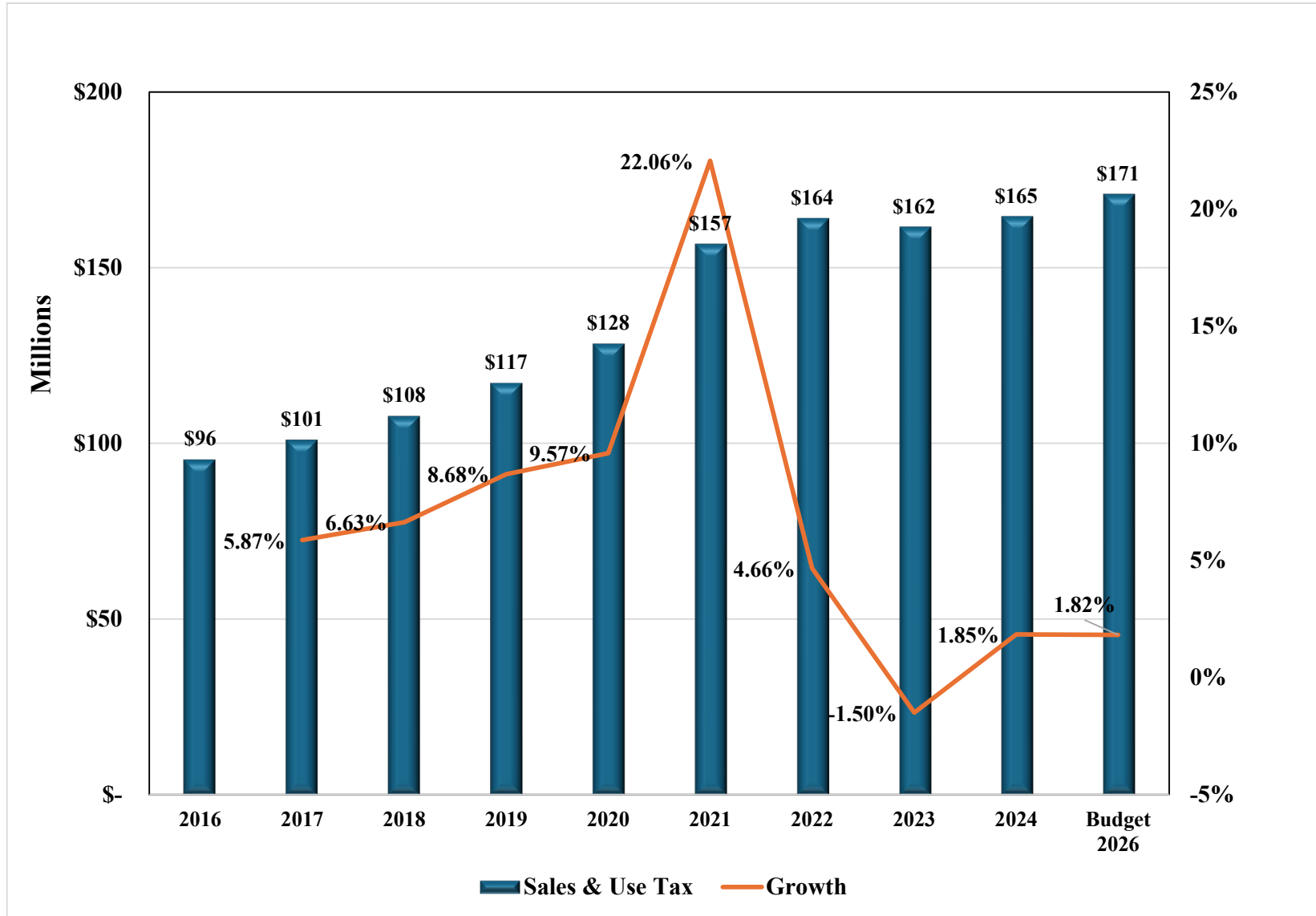
<u>Industry Codes</u>	<u>2026 Budget</u>	<u>% of Budget</u>
Retail Trade	91,660,300	53.619%
Food Services	17,994,517	10.526%
Wholesale Trade	9,499,696	5.557%
Accommodations	6,655,665	3.893%
Manufacturing	5,635,746	3.297%
Information (Magazines, News Papers, Etc)	4,864,785	2.846%
Other Services (except Public Admin)	4,056,761	2.373%
Real Estate, Rental & Leasing	3,912,430	2.289%
Construction	3,425,487	2.004%
Utilities	2,733,651	1.599%
Professional, Scientific, & Technical Services	2,715,950	1.589%
Waste Management & Remediation	1,823,033	1.066%
Mining	994,018	0.581%
Transportation & Warehousing	735,167	0.430%
Arts, Entertainment & Recreation	674,252	0.394%
Finance & Insurance	444,415	0.260%
Health Care & Social Assistance	164,214	0.096%
Educational Services	160,975	0.094%
Agriculture, Forestry, Fishing & Hunting	86,107	0.050%
Public Administration	77,866	0.046%
NAICS Non-Specified	-	0.000%
Sales Tax Total	158,315,034	92.61%
Automobiles	8,684,163	5.080%
Building Materials	3,948,901	2.310%
Use Tax Total	12,633,064	7.39%
Grand Total	170,948,099	100.00%

Historical Comparison Sales Tax Collections | March 2026 By Industry Code

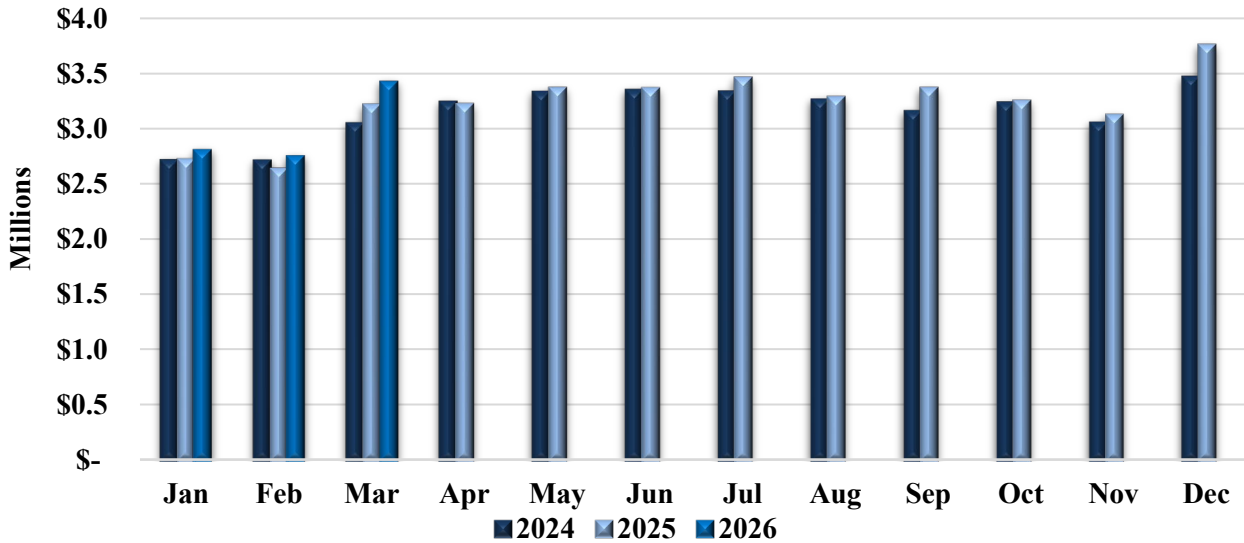
NAICS Code Description	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Change
Retail Trade	7,123,402	7,609,374	8,054,448	6.82%	445,074	5.85%	5.61%
Food Services	1,535,751	1,585,651	1,623,159	3.25%	37,508	2.37%	4.39%
Wholesale Trade	701,858	760,363	711,563	8.34%	(48,800)	(6.42%)	(0.54%)
Information Services	411,815	421,609	465,464	2.38%	43,856	10.40%	5.66%
Manufacturing	408,366	384,389	478,939	(5.87%)	94,550	24.60%	12.35%
Accommodations	433,451	445,936	448,552	2.88%	2,617	0.59%	(3.15%)
Utilities	205,895	228,608	281,485	11.03%	52,877	23.13%	10.28%
Real Estate, Rental & Leasing	318,505	319,767	306,187	0.40%	(13,580)	(4.25%)	(7.77%)
Construction	251,206	252,383	251,065	0.47%	(1,317)	(0.52%)	3.27%
Other Services (except Public Admin)	367,733	367,497	356,141	(0.06%)	(11,356)	(3.09%)	(5.42%)
Professional, Scientific & Tech Services	215,831	219,425	298,715	1.67%	79,291	36.14%	20.36%
Waste Management & Remediation	178,648	186,560	208,748	4.43%	22,188	11.89%	74.68%
Transportation & Warehousing	66,091	84,909	93,647	28.47%	8,738	10.29%	13.74%
Finance & Insurance	34,350	39,345	42,092	14.54%	2,747	6.98%	16.62%
Arts, Entertainment & Recreation	52,973	53,680	59,771	1.34%	6,091	11.35%	22.71%
Mining	75,336	80,287	59,194	6.57%	(21,093)	(26.27%)	(7.52%)
Educational Services	22,033	10,644	12,885	(51.69%)	2,241	21.05%	16.81%
Health Care & Social Assistance	18,746	16,439	19,512	(12.31%)	3,072	18.69%	47.33%
Agriculture, Forestry, Fishing & Hunting	3,532	4,828	5,570	36.71%	742	15.36%	108.05%
Public Administration	5,523	6,001	6,558	8.66%	557	9.28%	(19.97%)
NAICS Non-Specified	4,891	(2,582)	(428)	(152.78%)	2,154	(83.42%)	369.84%
	12,435,936	13,075,114	13,783,269	5.14%	708,156	5.42%	5.52%



Historical Sales and Use Tax Collections by Year *All Components*

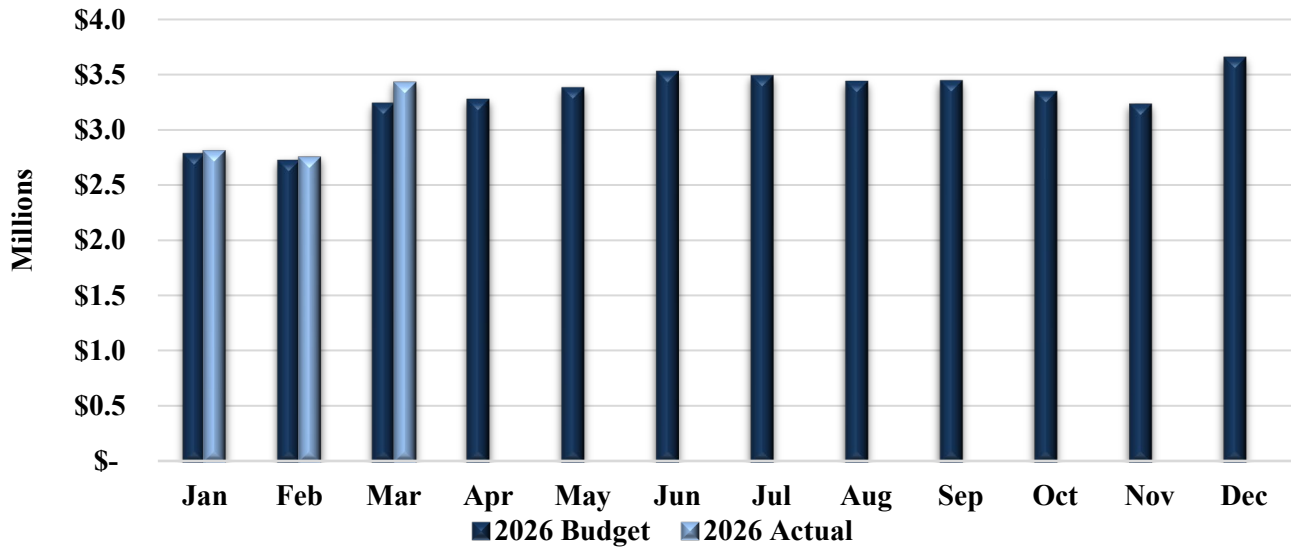


Historical Sales and Use Tax - Public Safety 0.23% | March 2026 All Components



	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Chg. '25 to '26
Jan	2,708,670	2,714,592	2,801,061	0.22%	86,469	3.19%	3.19%
Feb	2,707,057	2,632,895	2,745,235	(2.74%)	112,340	4.27%	3.72%
Mar	3,044,612	3,208,167	3,417,981	5.37%	209,814	6.54%	4.77%
Apr	3,237,390	3,215,818		(0.67%)			
May	3,327,632	3,360,687		0.99%			
Jun	3,346,162	3,355,951		0.29%			
Jul	3,330,697	3,453,598		3.69%			
Aug	3,257,369	3,279,847		0.69%			
Sep	3,153,046	3,360,229		6.57%			
Oct	3,232,913	3,244,455		0.36%			
Nov	3,049,316	3,116,588		2.21%			
Dec	3,465,595	3,749,569		8.19%			
Total	37,860,457	38,692,397	8,964,277	2.20%	408,623		4.77%

Sales & Use Tax-Public Safety 0.23%
Budget to Actual Comparison | March 2026
All Components



	2026 Budget	2026 Actual	\$ Variance Budget to Actual	% Variance Budget to Actual	Cumulative % Variance
Jan	2,772,399	2,801,061	28,662	1.03%	1.03%
Feb	2,711,555	2,745,235	33,681	1.24%	1.14%
Mar	3,228,236	3,417,981	189,745	5.88%	2.89%
Apr	3,263,044				
May	3,366,690				
Jun	3,515,098				
Jul	3,478,464				
Aug	3,424,078				
Sep	3,430,112				
Oct	3,333,572				
Nov	3,220,643				
Dec	3,641,637				
Total	39,385,528	8,964,277	252,087		2.89%