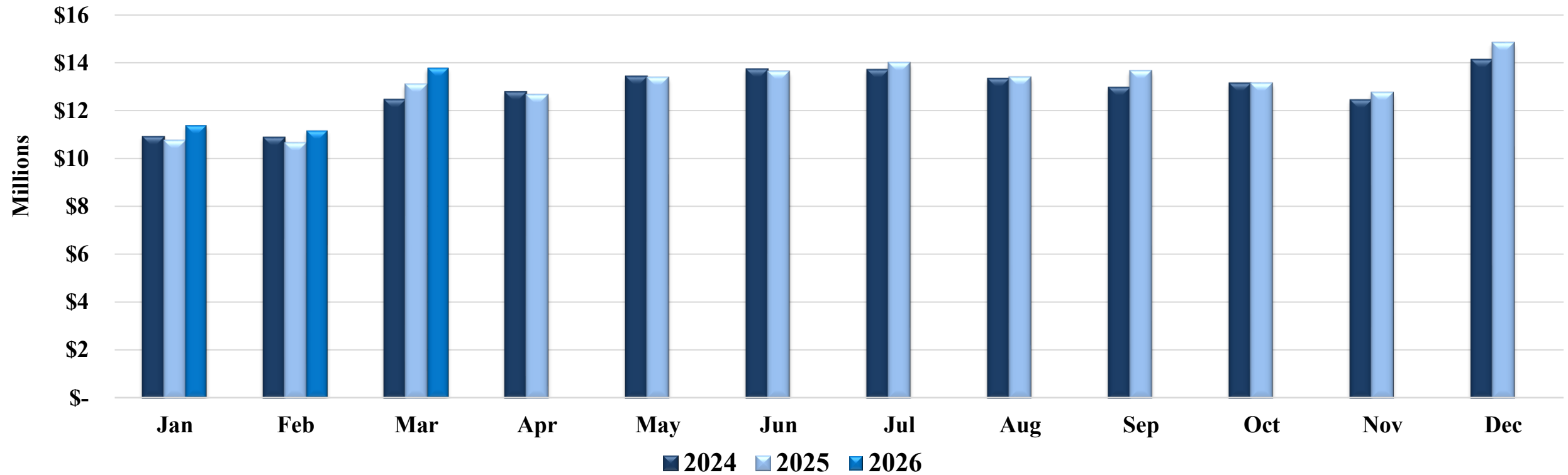


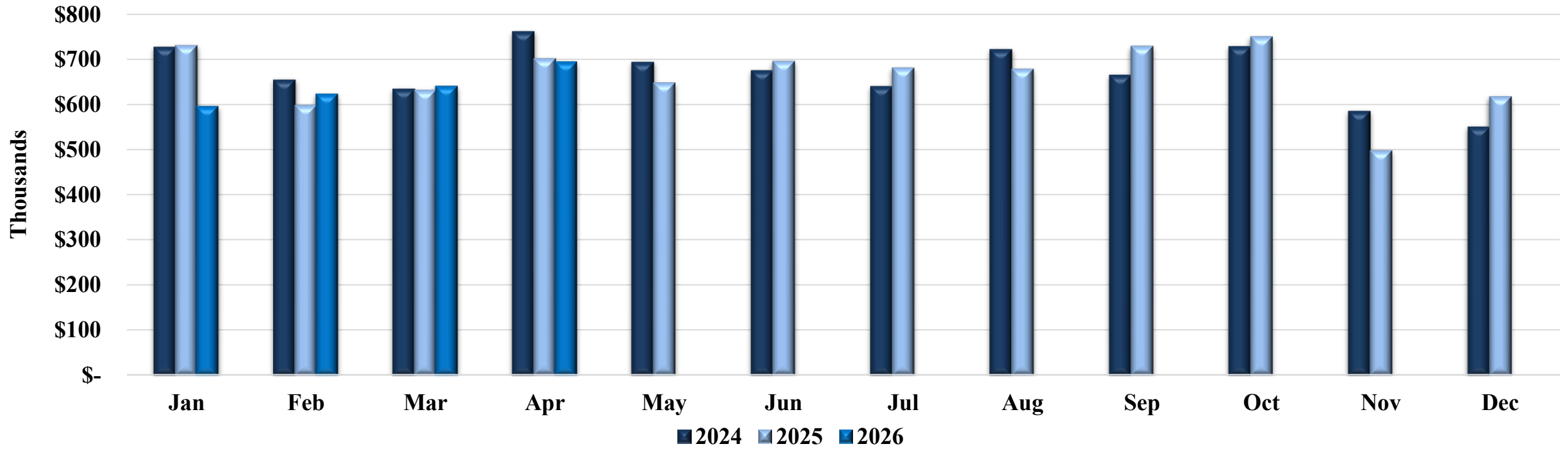
# 2026 SALES AND USE TAX REPORT

## MARCH 2026

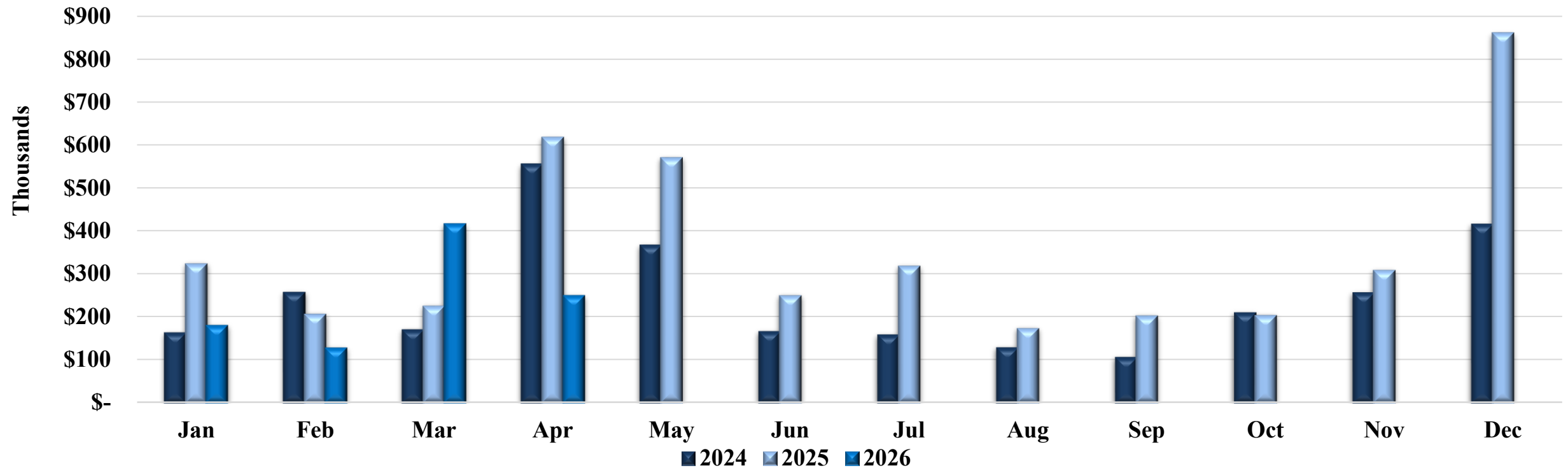
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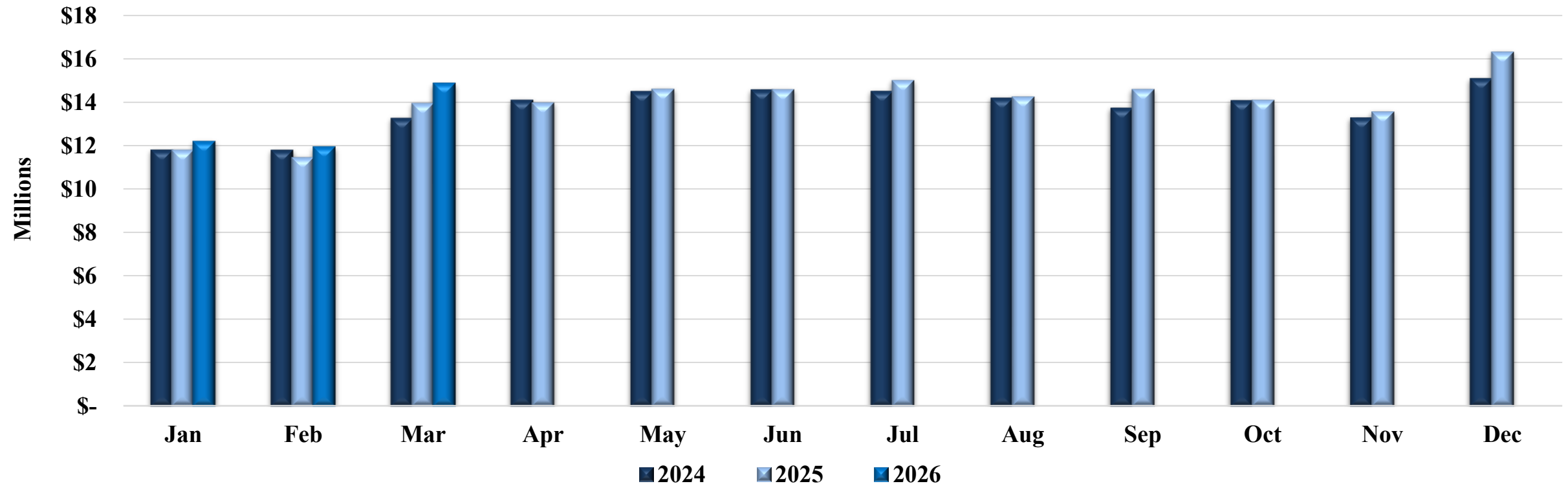
	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Chg '25 to '26
<b>Jan</b>	10,889,845	10,729,778	11,385,976	(1.47%)	656,198	6.12%	6.12%
<b>Feb</b>	10,861,791	10,630,283	11,167,702	(2.13%)	537,418	5.06%	5.59%
<b>Mar</b>	12,435,936	13,075,113	13,783,269	5.14%	708,156	5.42%	5.52%
<b>Apr</b>	12,762,549	12,638,884		(0.97%)			
<b>May</b>	13,410,532	13,365,621		(0.33%)			
<b>Jun</b>	13,710,492	13,619,027		(0.67%)			
<b>Jul</b>	13,686,078	13,978,332		2.14%			
<b>Aug</b>	13,315,670	13,375,542		0.45%			
<b>Sep</b>	12,940,867	13,641,949		5.42%			
<b>Oct</b>	13,120,868	13,119,067		(0.01%)			
<b>Nov</b>	12,419,496	12,730,287		2.50%			
<b>Dec</b>	14,105,012	14,807,260		4.98%			
<b>Total</b>	<b>153,659,137</b>	<b>155,711,142</b>	<b>36,336,947</b>	<b>1.34%</b>	<b>1,901,772</b>		<b>5.52%</b>



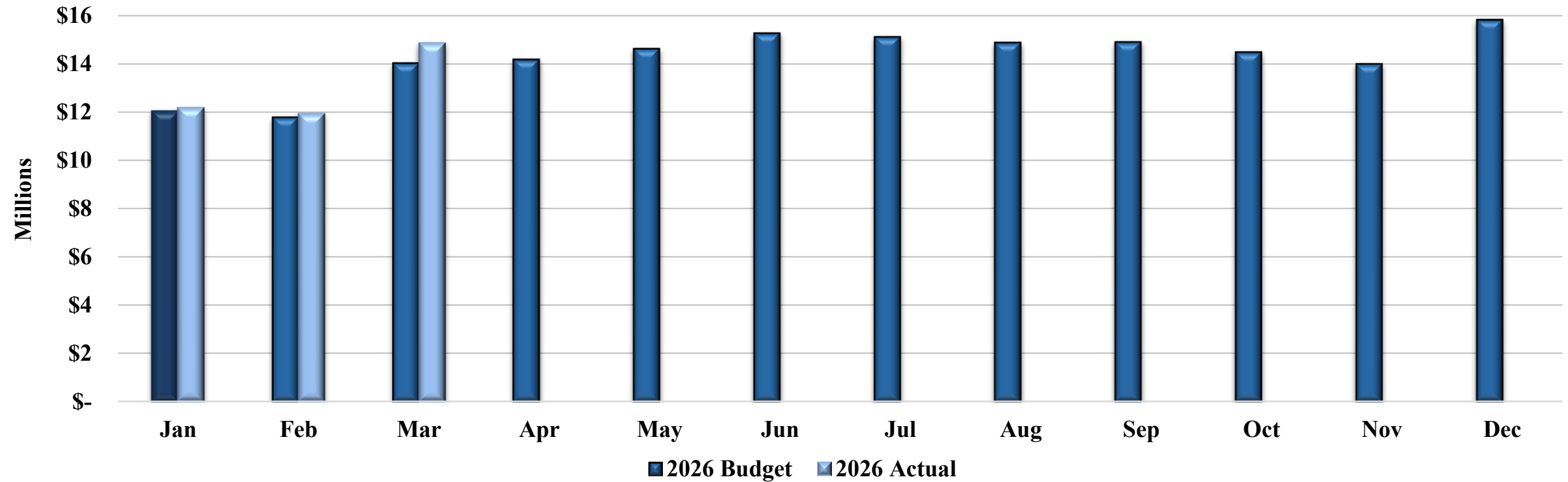
	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Chg '25 to '26
<b>Jan</b>	725,945	728,707	594,385	0.38%	(134,322)	(18.43%)	(18.43%)
<b>Feb</b>	653,187	596,492	621,750	(8.68%)	25,258	4.23%	(8.23%)
<b>Mar</b>	633,317	629,615	638,969	(0.58%)	9,353	1.49%	(5.10%)
<b>Apr</b>	760,264	699,660	692,982	(7.97%)	(6,679)	(0.95%)	(4.01%)
<b>May</b>	692,591	646,251		(6.69%)			
<b>Jun</b>	674,506	693,785		2.86%			
<b>Jul</b>	639,156	679,077		6.25%			
<b>Aug</b>	720,741	676,719		(6.11%)			
<b>Sep</b>	664,131	727,283		9.51%			
<b>Oct</b>	727,472	748,361		2.87%			
<b>Nov</b>	584,358	495,850		(15.15%)			
<b>Dec</b>	549,521	615,593		12.02%			
<b>Total</b>	<b>8,025,188</b>	<b>7,937,394</b>	<b>2,548,085</b>	<b>(1.09%)</b>	<b>(106,389)</b>		<b>(4.01%)</b>



	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Chg '25 to '26
<b>Jan</b>	161,251	322,361	178,357	99.91%	(144,003)	(44.67%)	(44.67%)
<b>Feb</b>	254,966	204,734	126,173	(19.70%)	(78,561)	(38.37%)	(42.22%)
<b>Mar</b>	168,381	223,751	414,105	32.88%	190,354	85.07%	(4.29%)
<b>Apr</b>	552,947	616,900	247,698	11.57%	(369,203)	(59.85%)	(29.35%)
<b>May</b>	365,040	569,215		55.93%			
<b>Jun</b>	163,782	248,024		51.44%			
<b>Jul</b>	156,247	317,022		102.90%			
<b>Aug</b>	126,231	171,599		35.94%			
<b>Sep</b>	104,221	200,984		92.84%			
<b>Oct</b>	207,845	201,746		(2.93%)			
<b>Nov</b>	254,265	307,164		20.80%			
<b>Dec</b>	413,471	859,858		107.96%			
<b>Total</b>	<b>2,928,645</b>	<b>4,243,357</b>	<b>966,333</b>	<b>44.89%</b>	<b>(401,412)</b>		<b>(29.35%)</b>



	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Chg '25 to '26
<b>Jan</b>	11,777,041	11,780,846	12,158,718	0.03%	377,873	3.21%	3.21%
<b>Feb</b>	11,769,945	11,431,509	11,915,624	(2.88%)	484,115	4.23%	3.71%
<b>Mar</b>	13,237,634	13,928,480	14,836,343	5.22%	907,864	6.52%	4.77%
<b>Apr</b>	14,075,761	13,955,444		(0.85%)			
<b>May</b>	14,468,163	14,581,087		0.78%			
<b>Jun</b>	14,548,779	14,560,836		0.08%			
<b>Jul</b>	14,481,480	14,974,431		3.40%			
<b>Aug</b>	14,162,642	14,223,860		0.43%			
<b>Sep</b>	13,709,219	14,570,216		6.28%			
<b>Oct</b>	14,056,185	14,069,173		0.09%			
<b>Nov</b>	13,258,118	13,533,300		2.08%			
<b>Dec</b>	15,068,004	16,282,710		8.06%			
<b>Total</b>	<b>164,612,970</b>	<b>167,891,892</b>	<b>38,910,686</b>	<b>1.99%</b>	<b>1,769,852</b>		<b>4.77%</b>



	2026 Budget	2026 Actual	\$ Variance Budget to Actual	% Variance Budget to Actual	Cumulative % Variance
<b>Jan</b>	12,033,262	12,158,718	125,456	1.04%	1.04%
<b>Feb</b>	11,769,174	11,915,624	146,450	1.24%	1.14%
<b>Mar</b>	14,011,766	14,836,343	824,577	5.88%	2.90%
<b>Apr</b>	14,162,845				
<b>May</b>	14,612,711				
<b>Jun</b>	15,256,854				
<b>Jul</b>	15,097,849				
<b>Aug</b>	14,861,797				
<b>Sep</b>	14,887,983				
<b>Oct</b>	14,468,962				
<b>Nov</b>	13,978,811				
<b>Dec</b>	15,806,085				
<b>Total</b>	<b>170,948,099</b>	<b>38,910,686</b>	<b>1,096,483</b>		<b>2.90%</b>

<u>Industry Codes</u>	<u>2026 Budget</u>	<u>% of Budget</u>
Retail Trade	91,660,300	53.619%
Food Services	17,994,517	10.526%
Wholesale Trade	9,499,696	5.557%
Accommodations	6,655,665	3.893%
Manufacturing	5,635,746	3.297%
Information (Magazines, News Papers, Etc)	4,864,785	2.846%
Other Services (except Public Admin)	4,056,761	2.373%
Real Estate, Rental & Leasing	3,912,430	2.289%
Construction	3,425,487	2.004%
Utilities	2,733,651	1.599%
Professional, Scientific, & Technical Services	2,715,950	1.589%
Waste Management & Remediation	1,823,033	1.066%
Mining	994,018	0.581%
Transportation & Warehousing	735,167	0.430%
Arts, Entertainment & Recreation	674,252	0.394%
Finance & Insurance	444,415	0.260%
Health Care & Social Assistance	164,214	0.096%
Educational Services	160,975	0.094%
Agriculture, Forestry, Fishing & Hunting	86,107	0.050%
Public Administration	77,866	0.046%
NAICS Non-Specified	-	0.000%
<b>Sales Tax Total</b>	<b>158,315,034</b>	<b>92.61%</b>
Automobiles	8,684,163	5.080%
Building Materials	3,948,901	2.310%
<b>Use Tax Total</b>	<b>12,633,064</b>	<b>7.39%</b>
<b>Grand Total</b>	<b>170,948,099</b>	<b>100.00%</b>

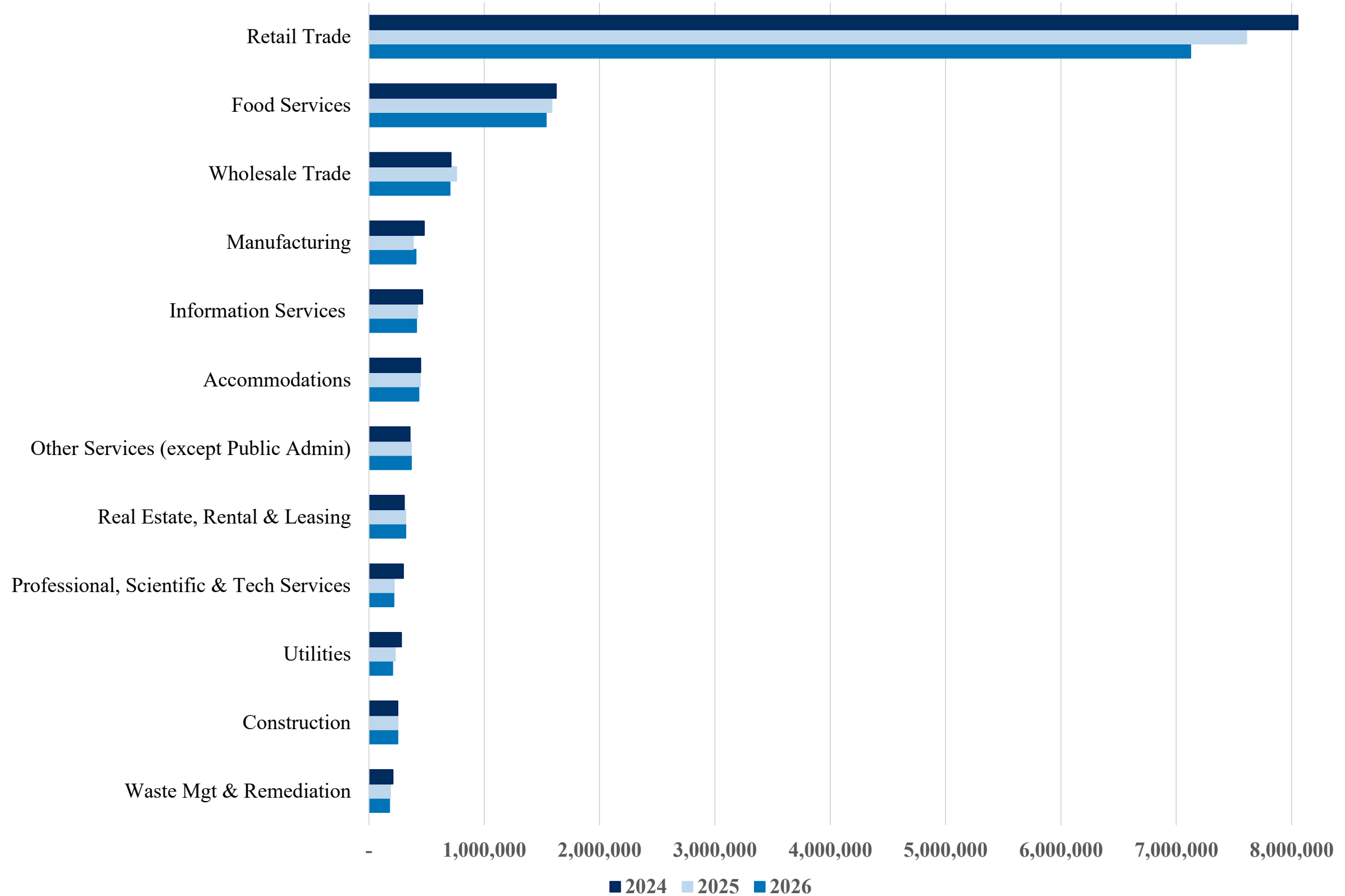
## Historical Comparison Sales Tax Collections by Industry Code (1%)

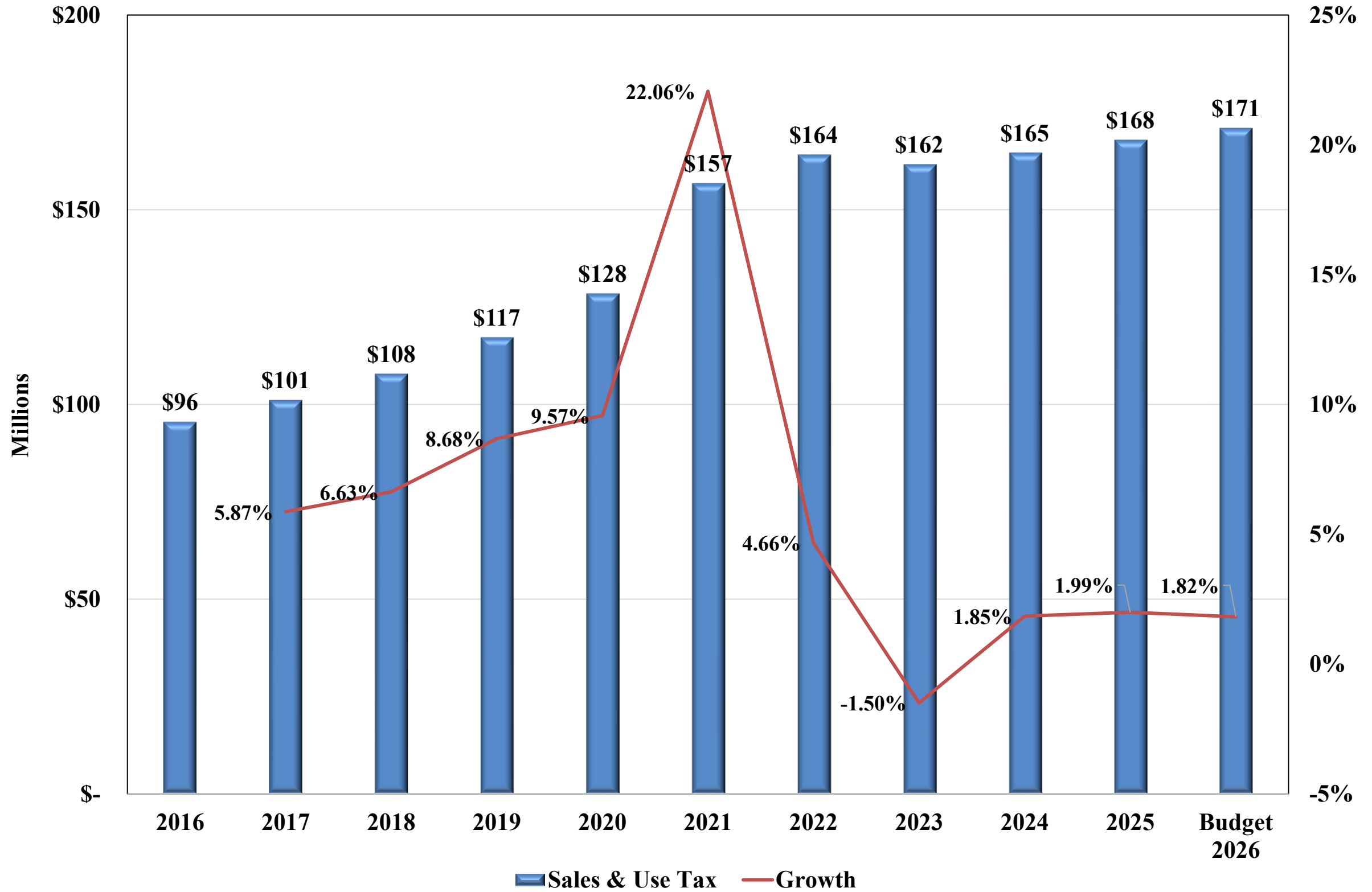
### March 2026

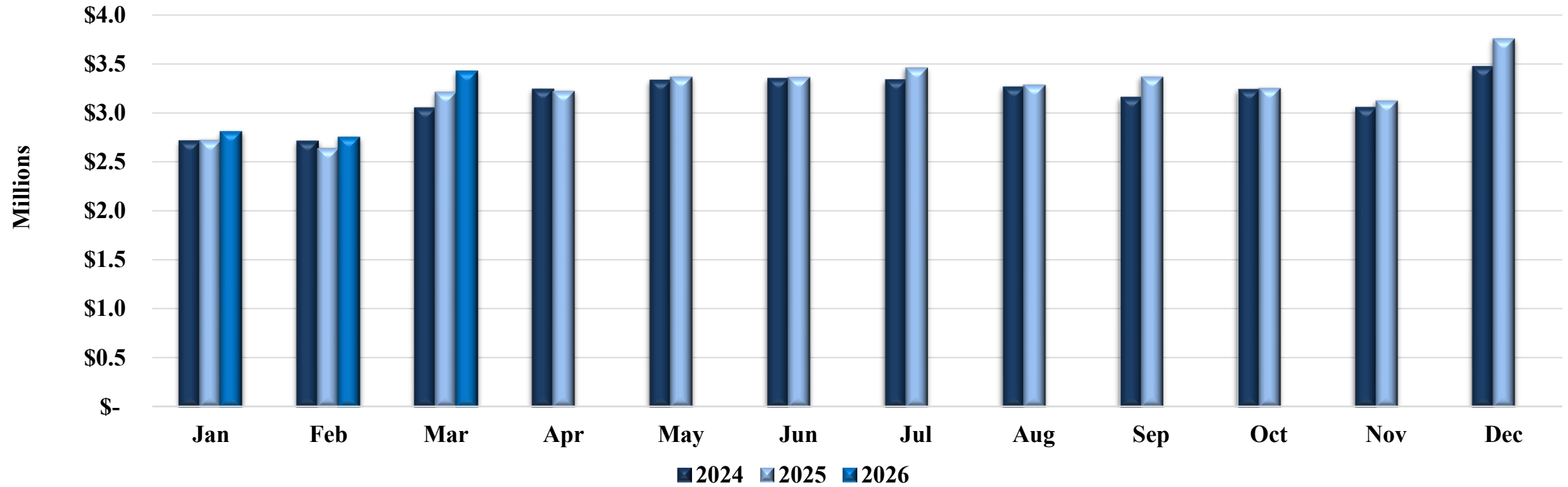
<u>NAICS Code Description</u>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>% Chg '24 to '25</b>	<b>\$ Chg '25 to '26</b>	<b>% Chg '25 to '26</b>	<b>Cumulative % Change</b>
Retail Trade	7,123,402	7,609,374	8,054,448	6.82%	445,074	5.85%	5.61%
Food Services	1,535,751	1,585,651	1,623,159	3.25%	37,508	2.37%	4.39%
Wholesale Trade	701,858	760,363	711,563	8.34%	(48,800)	(6.42%)	(0.54%)
Information Services	411,815	421,609	465,464	2.38%	43,856	10.40%	5.66%
Manufacturing	408,366	384,389	478,939	(5.87%)	94,550	24.60%	12.35%
Accommodations	433,451	445,936	448,552	2.88%	2,617	0.59%	(3.15%)
Utilities	205,895	228,608	281,485	11.03%	52,877	23.13%	10.28%
Real Estate, Rental & Leasing	318,505	319,767	306,187	0.40%	(13,580)	(4.25%)	(7.77%)
Construction	251,206	252,383	251,065	0.47%	(1,317)	(0.52%)	3.27%
Other Services (except Public Admin)	367,733	367,497	356,141	(0.06%)	(11,356)	(3.09%)	(5.42%)
Professional, Scientific & Tech Services	215,831	219,425	298,715	1.67%	79,291	36.14%	20.36%
Waste Management & Remediation	178,648	186,560	208,748	4.43%	22,188	11.89%	74.68%
Transportation & Warehousing	66,091	84,909	93,647	28.47%	8,738	10.29%	13.74%
Finance & Insurance	34,350	39,345	42,092	14.54%	2,747	6.98%	16.62%
Arts, Entertainment & Recreation	52,973	53,680	59,771	1.34%	6,091	11.35%	22.71%
Mining	75,336	80,287	59,194	6.57%	(21,093)	(26.27%)	(7.52%)
Educational Services	22,033	10,644	12,885	(51.69%)	2,241	21.05%	16.81%
Health Care & Social Assistance	18,746	16,439	19,512	(12.31%)	3,072	18.69%	47.33%
Agriculture, Forestry, Fishing & Hunting	3,532	4,828	5,570	36.71%	742	15.36%	108.05%
Public Administration	5,523	6,001	6,558	8.66%	557	9.28%	(19.97%)
NAICS Non-Specified	4,891	(2,582)	(428)	(152.78%)	2,154	(83.42%)	369.84%
	12,435,936	13,075,114	13,783,269	5.14%	708,156	5.42%	5.52%

# Historical Comparison Sales Tax Collections by Industry Code (1%)

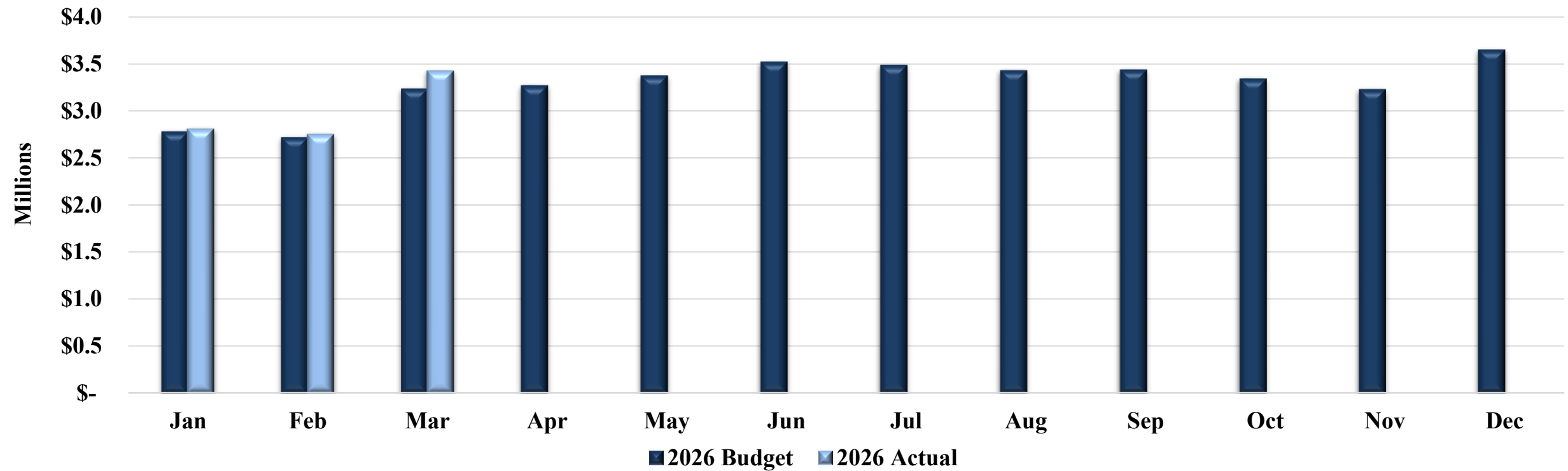
March 2026







	2024	2025	2026	% Chg '24 to '25	\$ Chg '25 to '26	% Chg '25 to '26	Cumulative % Chg. '25 to '26
<b>Jan</b>	2,708,670	2,714,592	2,801,061	0.22%	86,469	3.19%	3.19%
<b>Feb</b>	2,707,057	2,632,895	2,745,235	(2.74%)	112,340	4.27%	3.72%
<b>Mar</b>	3,044,612	3,208,167	3,417,981	5.37%	209,814	6.54%	4.77%
<b>Apr</b>	3,237,390	3,215,818		(0.67%)			
<b>May</b>	3,327,632	3,360,687		0.99%			
<b>Jun</b>	3,346,162	3,355,951		0.29%			
<b>Jul</b>	3,330,697	3,453,598		3.69%			
<b>Aug</b>	3,257,369	3,279,847		0.69%			
<b>Sep</b>	3,153,046	3,360,229		6.57%			
<b>Oct</b>	3,232,913	3,244,455		0.36%			
<b>Nov</b>	3,049,316	3,116,588		2.21%			
<b>Dec</b>	3,465,595	3,749,569		8.19%			
<b>Total</b>	<b>37,860,457</b>	<b>38,692,397</b>	<b>8,964,277</b>	<b>2.20%</b>	<b>408,623</b>		<b>4.77%</b>



	<b>2026 Budget</b>	<b>2026 Actual</b>	<b>\$ Variance Budget to Actual</b>	<b>% Variance Budget to Actual</b>	<b>Cumulative % Variance</b>
<b>Jan</b>	2,772,399	2,801,061	28,662	1.03%	1.03%
<b>Feb</b>	2,711,555	2,745,235	33,681	1.24%	1.14%
<b>Mar</b>	3,228,236	3,417,981	189,745	5.88%	2.89%
<b>Apr</b>	3,263,044				
<b>May</b>	3,366,690				
<b>Jun</b>	3,515,098				
<b>Jul</b>	3,478,464				
<b>Aug</b>	3,424,078				
<b>Sep</b>	3,430,112				
<b>Oct</b>	3,333,572				
<b>Nov</b>	3,220,643				
<b>Dec</b>	3,641,637				
<b>Total</b>	<b>39,385,528</b>	<b>8,964,277</b>	<b>252,087</b>		<b>2.89%</b>



# **FINANCIAL SERVICES DEPARTMENT**

**NIKKI SIMMONS, CPA, CPFO  
CHIEF FINANCIAL OFFICER**

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